

REPORT 4
87/09/25

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

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POST : 601-BOSTON

004-DEFENCE PROGRAMS, PRODUCTS, SERV
UNITED STATES OF AMERICA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

REVITALIZE CDA/ESD WORKING GROUP

ADVISING CANADIAN COMPANIES OF CBD ACTIVITY IN REGION.

ANTICIPATED RESULTS:

ENHANCE R. & D. OPPORTUNITIES IN COMMUNICATIONS AND ELECTRONICS.

MORE BIDS FROM CANADIANS ON U.S. MILITARY CONTRACTS.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTER: 1 HELD SEMI-ANNUAL CDA/ELECTRONIC SYSTEMS DIVISION WORKING GROUP MEETING.

QUARTER: 1 CANADA-U.S. SUBCONTRACTORS CONFERENCE MONTREAL, CANADA JUNE 16 - 17, 1987.

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----

QUARTERLY RESULTS REPORTED:

POSSIBLE SHARED DEVELOPMENT PROJECTS IDENTIFIED.
-GROUNDWORK LAID FOR BRIEFINGS ON AIR TRAFFIC CONTROL.

17 BUYERS FROM 6 DEFENCE PRIME CONTRACTORS IN THE NEW ENGLAND TERRITORY VISITED CANADIAN MANUFACTURERS IN MONTREAL FOR THE PURPOSE OF EXPANDING THEIR VENDOR BASE.