

REPT4D
90/06/26

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 89
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :427-MUNICH

SECTOR :008-TRANSPORT SYS,EQUIP,COMP,SERV.
GERMANY WEST

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 3 Preparations and recruiting for incoming automotive buyers mission.

Mission scheduled for February,1990 and is expected to have up to 20 members representing all German auto manufacturers.

QUARTER: 4 Assist cdn company to obtain TÜV approval. Incoming auto OEM buyers mission.

TÜV approval obtained for Wedgeclamp Int'l Co. now able to promote and sell product in FRG. All major FRG auto cos except Ford participated. 12 Cdn companies visited. Contracts signed and pending valued at Cdn \$ 122.