

Imperial Bank

Established OF CANADA 1875
HEAD OFFICE TORONTO

Capital Paid-up . . . 6,460,000.00
Reserve Fund . . . 6,460,000.00
Total Assets . . . 72,000,000.00

D. R. WILKIE, President and General Manager
HON. R. JAFFRAY, Vice-President

Branches and Agencies throughout
the Dominion of Canada

Letters of Credit, Drafts and Money Orders
Issued available in all parts
of the world

Special attention given to collections

Savings Department at all Branches
Interest allowed on deposits at best current rates

Established 1896
Cable Address:---Rhubarb, Manchester.

George Johnson

Fruit and Produce Broker
Smithfield Market, Manchester

CONSIGNMENTS OF APPLES SOLICITED

Takes charge at Liverpool, Manchester
London, Hamburg, Havre

All Boxes or Barrels to be marked—
Geo. Johnson M/c

*All correspondence and advices direct to
Manchester, Head Office*

Highest Possible Prices and Prompt Returns

Marking Packages

R. M. Winslow, Victoria, B.C.

I understand that this year some of our biggest shippers have adopted the practice of stamping on the end of the box the exact number of apples contained in it. This has a number of very important advantages:—

The purchaser, whether jobber, retailer, or consumer, prefers to have the number stamped, because he knows then exactly what size he is getting. If the apples are for the fruit-stand trade a glance tells him what price can be paid per box if they are to be sold at certain set prices by number. He sells by number, and wishes to buy in the same way. The consumer buying for dessert purposes, whether for his own use or for hotel use, also appreciates the information given by the number.

With the adoption of the diagonal pack the old description of apples by tiers is not now accurate. Under our present system some apples, such as two—three, five—five, (one hundred and twenty-five), are marked "four-tier," while in reality there are five actual tiers of apples. The two—three, six—six (one fifty), is marked "four and a half tier," but has five actual tiers. The two—two, eight—eight (two hundred) is marked "five tiers," and it actually does have five tiers of apples. The same anomaly occurs all through. The designation of tiers must soon be discarded as obsolete. The use of the number cannot come too soon. It is now used by the principal Washington and Oregon shippers.

The designation by tiers is just as misleading to the grower as to the consumer. Only a technical expert knows how to interpret his packs in the terms of "tiers." Our highest class shippers are taking up numbering this year.

The Dominion Government Bulletin recommends the following system:—



What Is Soil Fertility? How Does It Interest You?

WHAT is soil fertility? Why is its lack considered so serious a matter? Why is it that authorities on better farming agree in considering it one of the most important questions requiring solution by farmers today? The answer is found in the small average yield of farms in this country as compared with those of other countries where correct fertilizing is practiced, and in the rapidly decreasing quantity of available new land. There are two things that every farmer can do, both of which will make his farm more productive. One is to practice a proper rotation of crops; the other to buy and use an

IHC Manure Spreader Corn King or Cloverleaf

Every farm can be benefited by the use of an I H C manure spreader. It will distribute the manure in an even coat, light or heavy, as may be required. Manure spread in this manner does the most good to the soil at about half the expense and much less than half the work of hand spreading. An I H C manure spreader is a scientific machine, built to accomplish a definite purpose in the most economical manner. It is constructed according to a well-thought-out plan, which insures the best work in the field with the least strain on machine or horses. To take one example of the thoroughness in detail, all I H C spreaders are so constructed that a reach is unnecessary. This construction allows the spreader to be managed handily in small feed lots, backed up to barn doors opening into narrow yards, or turned completely in its own length. Yet the absence of a reach in no way interferes with the strength or field efficiency of the machines.

See the I H C local agent or write the nearest branch house for catalogues and information.

**CANADIAN BRANCH HOUSES:
INTERNATIONAL HARVESTER COMPANY OF AMERICA**
(Incorporated)

At Brandon, Calgary, Edmonton, Hamilton, Lethbridge, London, Montreal, N. Battleford, Ottawa, Quebec, Regina, Saskatoon, St. John, Weyburn, Winnipeg, Yorkton

IHC Service Bureau

The purpose of this Bureau is to furnish, free of charge to all, the best information obtainable on better farming. If you have any worthy questions concerning soils, crops, land drainage, irrigation, fertilizer, etc., make your inquiries specific and send them to I H C Service Bureau, Harvester Building, Chicago, U.S.A.



Tier	Number	Grade
		Variety

Below is a box marked as is the custom in the Okanagan. This method, for the sake of uniformity, is on the whole to be commended. The packer's number is placed in the lower corner. Any brand may be used. Where the shipper's brand is given the law does not require that of the grower, though usually the grower's name or number is stamped on, so that the fruit can be identified in case of complaint:—

Variety	Grade	Tier or Number
Brand		
Packer's Number	Grower's Number	

One of our advertisers, Mr. James Marshall, of Aberdeen, Scotland, writes as follows regarding market prospects: "You can report prospects of an excellent market is the indication for home-grown apples here is rather poor. There will be an excellent opening for early shipments of good McIntosh Red, Fameuse, or some such varieties."

When you see it advertised in THE CANADIAN HORTICULTURIST it's all right. Patronize our advertisers. They are reliable.