

te Mark of Goods the World Over

GENERAL CO-OPERATION

rica" Products Association, Inc., Set lith Capital of \$10,000—American ces Are That Things Will Not Improve Much Until After the War is Over. urers and Merchants Design to he Best of War Conditions. (Special Correspondent W. E. Dowding)

VOL. XXIX. No. 128

Federation by an 80 per cent vote resolved to shut down during September all the mills affiliated to

the Federation for a period equivalent to three weeks.

that much time would have in any case been

arked both in mills and in weaving sheds. Gener-

ctober 5 .- The nation-wide "Made in ment officially launched in New is rapidly gathering momentum and only to direct the present popular wor of home consumption of Ameri-

to make "Made in America" mean States what "Made in Germany" has nation; that merchants, manufactur. and business concerns generally shall ased sales and that every citizen of tes shall be indirectly benefited, by and the general era of prosperi

t, which had been under die took concrete form when articles were granted at Albany to the "Made oducts Association. Inc., with a nom-\$10,000. The stock is be issued in each and no person concern a allowed to acquire more than one ill be requisite for membership in Each stockholder must be the ren important manufacturing or disn. Thompson, Freedman and Cooke, Street, will look after the legal inssociation, and temporary headquar-

ganization has not yet been comrd of Directors will include C. A United Cigar Stores Co.; Carl J. oller and Schumann, varnish manu-Tipper, president of the Advertisue; R. A. Holmes, of Crofut, and unufactuerrs of hats; and Henry nompson, Freedman and Cooke. Othn will be added to the Board, and a held within a few days to effect a lization. Mr. Thompson, in a state Saturday, said:

s not the intention to make capital tes of Europe, the incorporators of feel that the time is ripe for Amurers and merchants to band toge vantage of the opportunity that has During the past month newspapers ave liberally indorsed the "Made in ent, and much good has already d thereby. This good work cannot allowed to lag. The Association a comprehensive, carefully plans up-to-date advertising campaign in magazines, which will insure per-movement. The United States can everything it consumes. If we get stomed to asking for and using Ams, this country will soon be virtual-of the foreign markets. This will ons of dollars that formerly went will be spent at home. The workt busy and the entire country w sperity resultant from this more

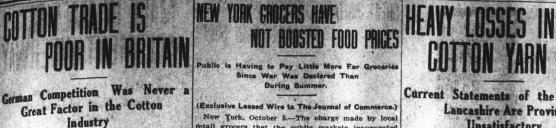
CANAL'S REVENUE

Result of the War. Sum Secure Not up to Expectations.

tober 5 .- The Panama Canal is be ce revenue, but not enough yet t of the financial expert because of f traffic by the European war. In ved after August 15, the date on was officially opened. Eastbound ceeded the westbound by about \$2.

al is in operation, a great deal of portions. In August the dredges cubic yards, and 13,500,000 yards nment has set an example to hote

to protect the health of the patrons hotels on the isthmus by requirhandling food to submit to medical recent examination disclosed the yphoid carrier in a "silver mess" deported. The sanit as found to be highly condition ations will be made to determine iberculosis and other diseases.



New York, October 5 .- The charge made by local retail grocers that the public markets inaugurate by the city constitute a discrimination of the mos MILLS WORKING SHORT TIME flagrant character has prompted certain officials under whose direction the markets were established to dify their attitude toward the store-keepers. They no longer attempt to deny that it vould b

They no longer attempt to the result of the result is goods as cheaply as the huckster or farmer or push-cart as High Prices. They are see Loged Up With Liverpool Contracts at High Prices. Lower Yet. Lower Yet Yet He Bring Heide Balanst Hee Contracts in New York, October 5. - Thos Who are accurs terly impossible for the retail grocer to sell his goods ion, September 22nd, 1914,-While the activi es of the textile industry generally are just at preimited only by the stocks of raw material and at limited only by the stocke of raw material and a productive capacity of the mills, the state of the tion trade of Lancashire is hardly so satisfactory. Cotton is the third of the great pillars of British lism-the other two are coal mining and riculture-and the spindles of Lancashire ally account for over one quarter of the total many account in over one quarter or the total British exports. It is sufficiently obvious that a cline in the cotton trade cannot be viewed with in-

Cotton exports in August, 1914, only amounted to \$25,440,000 as compared with \$46,590,000 for August, 1913, and \$48,910,000 for August, 1912. Exports last nonth would indeed have fallen lower still had not he manufacturers intelligently anticipating the canellation of orders, forestalled the possibility by advanced deliveries. The chances of immediate recovery are poor, and as old orders get filled it is likely that the mills

will work still shorter time and fewer days per week. the same time it is quite possible that the inreased markets in India and China will in the absence of German competition, do something to keep things at their present level. German competition, however, has never been a great factor in the cotton indus-On July 17th, even before the war, the Spinners

ally speaking, a depression in the Lancashire trade automatically brings with it a reduction in the price f raw material, but in the existing crisis the action of the American producers in holding up supplies has served to harden prices. The estimated average st of production of American cotton is 9.50 cents

Another formidable obstacle to the revival of the deliberate crookeeness among this the deliberate crookeeness the neutral continental countries are income the previous anter the neutral countries are income the neutral countries are income the trade is holding off for the low of the liberate the neutral countries are income the trade is holding off for the low of the liberate the neutral countries are income the trade is holding off for the low off. It is certain the market crookeenes the trade is holding off for the low basis looked for. It is certain the market crookeene the market crookeenes the trade is holding of or the low basis lookeen for the trade is holding off for the low basis lookeen for. It is certain the market crookeene the market crookeenes the trade is not the market crookeenes the trade is holding of or the low basis lookeen for. It is could be come the market crookeene the market crookeenes the trade is holding of or the low basis lookeenes the trade is ho Another formidable obstacle to the revival of the

There is no branch of industry, on the other hand. they have received. There is no branch of industry, on the other hards, which stands to be more profoundly and happily af-go there. He can more quickly and conveniently dispose of his stock by selling out to the wholesaler even if he makes a slight financial sacrifice to do this. if with only a limited capacity. But the fact is, Something may be done in this regard by having sa win only a limited capacity. But the fact is, permanent stands in the open markets, where the far that while the world's demand for iron and steel has been progressing by leaps and bounds, British

has been progressing by leaps and bounds, britten apital invested in these industries has not increased investigations show that there has been no appreciable many was taking 7,000,000 tons out of the world's increase in the price of foodstuffs since July 28th. A used for transports. Germany was taking 7,000,000 tons out of the world's total of 18,000,000 tons iron and stee lexports a year, Britain taking 5,000,000 and America 2,000,000. Now while Germany's credit is hopelessly crippled, we have neither mills nor men sufficient to enable us to take any great lead. In America, on the other hand, the productive capacity of the country has increased largely in excess of domestic requirements. Since 1967 the years of the world is to the productive capacity of the sector of the productive capacity of the sec

M7, the year of the panic, the American plant has were been producing more than 70 per cent of its apacity, and now the golden opportunity has come. "If we could combat this desire of the people for luxuries with which they can do without, I believe that the retailer could make more profits in a year's apacity and now the golden opportunity has come. "If we could combat this desire of the people for that the retailer could make more profits in a year's and now the golden opportunity has come. never been producing more than 70 per cent of its capacity, and now the golden opportunity has come. Just as the commercial race has lately been between finan and Germany, in the future it is likely to be between Great Britain and the United States. The segled by a limited capacity, America is hindered by a huge rise in the cost of production. Between like and 1908 the net cost of producting pig from in

18% and 1996 the net cost of producing pig iron in that country, in spite of metalurizical and mechanical Impovements, increased by nearly \$5 a ton, and or producing stell rails by nearly \$5 a ton, and or in the United States of America, mining royalities have risen, and mining costs have increased, and while the output of ore has declined, the cost of coal and coke has gone up freights are advanced erations.

COTTON YARN SALES Current Statements of the Mills in Lancashire Are Proving Unsatisfactory

THE JOURNAL OF COMMERCE, MONDAY, OCTOBER 5, 1914

NO GREAT WOOL DEMAND

Machinery is Increasing, Approaching I Instances Practically Full Stoppages—S ners are Loaged Up With Liverpool Contracts at High Prices.

the prices of canned goods. Newspapers played this up and some panicky gentlemen got 'cold feet' until Chairman Perkins, of our Food Committee, disproved the report about the tin through his connection with the United States Steel Corporation of which the American In Can Company is a subsidiary concern. "But because of these feelings and the unsetted condition of affairs when the war began, borough President Marks thought it would be a good plan to put his idea of open markets into operation and bring. Corrent statements of the mills are unsatisfactory.

put his idea of open markets into operation and bring together the producers and the consumer. Tersonaly I enforced the same regulations at the various markets as with the regular merchants throughout the city and I may say that the percentage of short weighting was originally about 75 per cent. greater in the markets' than among the regular retail trade in New York. Since then this condition has

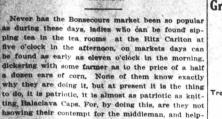
The Demand For Cheese Has Improved Since War Started-Hard to Get Freight Accommodation.

Dairy produce men say that war has helped to ac-celerate business but the difficulty has been in get-ting reight accommodation. Many ships have been used for transports. "Although I don't believe that a hundred cases of

butter have been shipped to the other side. I believe that the war has increased the demand for cheese, and has helped the dairy produce export business," said Mr. A. Brice this morning.

The demand for cheese from the out country has quette range of iron ore mines has cut the wages of been exceedingly good, a great deal will be required in all employees from president down 10 per cent. The feeding the armies in the field, and all that the local following notice was posted. We regret to announce

The TextileManufacturer's Paper



All Montreal is Now Found on Market Days at the Market—Is is Only Another Way of Evincing

POPULAR EVEN PATRINTIC

MARKETING IS AGAIN

cent newspaper agitation on the raising of prices of foodstuffs since the European war began. This is not so. "The open markets were started only as an emer-gency proposition. The European war caused many to think that thousands of tons of American food-stuffs would be shipped to Europe to supply the bel-ligerents; but as it turns out the war seems to have been timed to meet the harvest season over there.

said that a scarcity in the imports of tin would raise the prices of canned goods. Newspapers played this up and some panicky gentlemen sot 'cold feet' until the prices of canned goods. Newspapers played this up and some panicky gentlemen sot 'cold feet' until the prices of canned goods. Newspapers played this the suggestion was that this aid should take the the prices of canned goods. Newspapers played this the suggestion was that this aid should take the the prices of canned goods. Newspapers played this the suggestion was that this aid should take the the prices of canned goods. Newspapers played this the suggestion was that this aid should take the the prices of canned goods. The prices of the prices of

China by 25 per cent, and to South Africa and the life mixets nave been started many of the average proving. It is noped here that America will soon ap-pacific by 33 1-3 per cent, have almost prohibited the meat for corres could say that they had lost a dollar's worth of business because of them. Think the only disadvantageous thing for the re-timess of individuals may result in inflicting on the common of the markets. The success of the markets is undoubtedly due to the free advertising that the opening of the markets. The success of the markets are quiet. The success of the markets is undoubtedly due to the free advertising that the opening of the markets. The success of the markets is undoubtedly due to the free advertising that the opening of the markets. The success of the markets is undoubtedly due to the free advertising that the transformation of the success of the markets is undoubtedly due to the free advertising that the transformation of the success of the markets is undoubtedly due to the free advertising that the transformation of the success of the markets is undoubtedly due to the free advertising that the markets nave below and the mean of the success of the markets is undoubtedly due to the free advertising that the transformation of the success of the markets is undoubtedly due to the free advertising that the transformation of the success of the markets is undoubtedly due to the free advertising that the transformation of the success of the markets is undoubtedly due to the free advertising that the transformation of the success of the markets is undoubtedly due to the free advertising that the transformation of the success of the markets is undoubtedly due to the free advertising that the transformation of the success of the markets is undoubtedly due to the free advertising that the market market market advertising that the transformation of the success of the market is undoubtedly due to the free advertising that the transformation of the success of the market is a st forget to bring all the order, it would, of course, of the fight. Prices on all stock, Irish and Canadian, Bear as a buyer. Government orders for Khaki, serges, blankets, be utterly impossible for anyone to do this, as they have followed the slimp. gested by someone, that if all the heelless socks which were knitted and shiped to the other side, but were turned down, as it was feared they would ary markets in the west during the past two weeks used by the ladies in carrying the vegetables from last week which credits the American side of the farmers waggons to the butcher shop The ef-fect would be most impressive, besides far fewer the week

steel business brought on bargely by the European war, it is necessary to make in per cent. reduction in



PAGE SEVEN

MACKEREL PRICE WAR

done as a last resort in a case where a city was by sleged, there is really only one thing to do, and that the war. As a result of the difficulties in the way of Europe is supplied with provisions to last it from six months to a year, so our shipping of enormous amounts of food to the warring nations has not mater-alized. "Another report had it that American producers would hold their crops for foreign export, it was also the prices of canned goods. Newspapers played this the solution of the influence the prices of canned goods. Newspapers played this dreas Jensen, of Bergen, has been sent to New York

as one has to order as usual from one's own butchers
been remedied,
as one has to order as usual from one's own butchers
been remedied,
as one has to order as usual from one's own butchers
been remedied,
as one has to order as usual from one's own butchers
been remedied,
as one has to order as usual from one's own butchers
been remedied,
as one has to order as usual from one's own butchers
been remedied,
as one has to order as usual from one's own butchers
been remedied,
as one has to order as usual from one's own butchers
been remedied,
as one has to order as usual from one's own butchers
been remedied,
as one has to order as usual from one's own butchers
been remedied,
as one has to order as usual from one's own butchers
been remedied,
as one has to order as usual from one's own butchers
been remedied,
as one has to order as usual from one's own butchers
been remedied,
as one has to order as usual from one's own butchers
been remedied,
as one has to order as usual from one's own butchers
been remedied,
as one has to order as usual from one's own butchers
been remedied,
as one has to order as usual from one's own butchers
been remedied,
as one has to order as usual from one's own butchers
as one has to order as usual from one's own butchers
been remedied,
as one has to order as usual from one's own butchers
been remedied,
as one has to order as usual from one's own butchers
as one has to order as usual from one's own butchers
as one has to order as usual from one's own butchers
as one has to order as usual from one's own butchers
been remedied,
as one has to order as usual from one's own butchers
been re it is easier to regulate them. I have eliminated a good deal of the deliberate crookedness among this class. The grocer throughout the Greater City has keen, and prices possibly will show good advances. It There is, however, still oue trouble and the generation and the generation of the temporters' price below that of the Union, and the generation in the buying the temporters' price below that of the Union, and the generation in the buying the temporters' price below that of the Union, and the generation in the buying the temporters' price below that of the Union, and the generation in the buying the temporters' price below that of the Union, and the generation in the buying the temporters' price below that of the Union, and the generation in the buying temporters the Union and the generation in the buying temporters the Union and the generation in the buying temporters the Union and the generation in the buying temporters the Union and the generation in the buying temporters the Union and the generation in the buying temporters the Union and the generation in the buying temporters the Union and the generation in the the temporters' price below that of the Union and the generation in the buying temporters the Union and the generation in the the temporters' price below that of the Union and the generation in the the temporters' price below that of the Union and the generation in the the temporters' price below that of the Union and the generation in the the temporters' price below that of the Union and the generation in the temporters' price below that of the Union and the generation in the temporters' price below that of the Union and the generation in the temporters' price below that of the Union and the generation in the temporters' price below that of the Union and the generation in the temporters' price below that of the Union and the generation in the temporters' price below that of the Union and the generation in the temporters' price below that of the Union and the generation in the temporters' price bel

SALES OF WHEAT

New York, October 5.- Receipts of wheat at prim WAR HAS HELPED CHEESE MEN Cripple the entire army, were sent back to Montreal, they might serve some patriotic use after all, as they could be left down at the Bonnsecours \$3,000,000, or more than market, and on every market day they could the North American exported 9,449,000 bushels of wheat

MORE MERCHANT VESSELS.

Washington, October 5 .- During the week ended September 26th, 28 merchant vessels were registered.

EARTHQUAKE IN ASIA MINOR Athens, October 5 .- An earthquake occurred at

Smyrna, Asia-Minor, according to a dispatch received here to-day. COMMERCIAL BAR SILVER.

New York, October 5. -Zimme rman and Forshay ote silver 52%; Mexican dollars, 40 cents.

anadian The Only Canadian Publication



WIN EARNINGS.

s-Thind week in September \$11,213. From January 1, \$6,641. ,322 .

P. R. EARNINGS.

atement for the last nine days of atement for the last mine days a decrease of \$865.000 as compared adding period last year. The de-or the entire month was smalle or August, being slightly less that

kly earnings for the month are ing table: \$386,000 \$2,496,000 34,000 2,462,000 000, 000, 191.000 865.000 2 769000 4,160,000 ,000 1,408,000

000 \$11,887,000 Y FOR SECURITIES.

ober 5.-There is an increasing nds and stocks among bond and presages, in their opinion, s financial conditions attain more mal. In local securities there mall transactions since the Exfigures " around closing prices, securities except one, the Capital liroad Company, has reduced or

since July 31st. PARIS WHEAT. - saturcoke has gone up freights are advanced and tran-sit charges have largely increased. Over here, there has been no corresponding rise, for the increase in raw materials is almost exactly offset by improve-ments in processes. Hence the situation created by the war is full of possibilities for both convitien and the set in group of the convitien and the market co-operative or otherwise. The United States Gov-

Washington, October 5.-President Wilson sees no eason why Congress should not conclude its labors after it has finished with the War Tax Bill and the Clayton Anti-Trust Measure. He believes that the way will be paved for an adjournment within the next weeks. The President told his callers to-day that at the coming regular session of Congress expects Jones' Philippines Bill, the Ship Purchase Bill and Conversation measures to be passed. He hopes that these will be disposed of by March 4th so that Congress can adjourn until the follow-

LIVERPOOL WHEAT.

Liverpool, October 5.—Wheat opened up ½d. from haturday. October 8s. 1½d.; Dec. 8s. 4d. Corn pened up ½d. from Saturday. Oct. 5s. 8d. Liverpool, October 5.—Later prices show October heat up 1d. from Saturday at 8s. 2d.

COTTON EXPORTS Washington October 5.-Returns made to the resury Department show that for five days ended betober 2nd, 56,666 bales of cotton were exported.

VISIBLE COFFEE SUPPLY. New York, October 5.—The world's visible supply of offee decreased 554,844 bass during September. The total visible supply on October 1st was 10,060,590.

gone up freights are advanced and tran- lines little considered until now.

SUGAR BEET IN ENGLAND

Shortage of Sugar Consequent Upon Cessation of Imports From Germany Necessitate New Move.

London, October 5 .- Owing to the shortage of sugar for consumption in the United Kingdom, consequent upon the stoppage of the importation to beet

sugar from Germany, sugar beets are now being planted exclusively in the eastern counties of Eng-land. Sugar is one of those foodstuffs subject to a revenue duty for customs purposes, but home-grow sugar will be free from excise, though in thus exempting from excise a commodity subject to imp duties, the present Government is making a departure from its free trade principles.

14; May 115% to 115%, up % to 1. Corn: Dec. 681% to 68%, up £ to %; May 70% to 71 %, up 16 to 36.

Oats: Dec. 48% to 49, up 1/4 to 1/2; May 52 to 51%, up % to %.

s along hedge, an increase of more than 6,000,000 bu

ments in processes. Hence the situation created by the war is full of possibilities for both countries, and in the steel generally there is the conviction that the industry is about to take a new lease of life. the industry is about to take a new lease of life. the industry is about to take a new lease of life.

of mail from drops or sub-stations by waggons or car- many. Shortly before the close market was bally riers, its sorting and routing at a central distributing steady with prices a shade higher than last night's close.

After advancing % cent the corn market edveloped Atter advantang 3 cent the corn market edveloped heaviness in sympathy with wheat. There was scat-tered short covering early in receipt of unfavorable weather conditions in parts of the beit, mainly west of the Mississippi River. Cash demand was moderate but speculative inquiry

was light.

The oats market was fractionally higher early or report of liberal export buying. Later pit offerings increased on the heavy receipts. Elevator interests were sellers.

Satdy

Chicago range: Open., High. Low. 2 p.m. close Dec..... 109% 109% 108% 108% 108

May 115% Corn:	116	115 %	115 1/8	114%
Dec 68%	68 1/2	67 14	67%	68
May 71%	71 %	70 1/8	70%	70%
Oats:	Frank Chin	Garage	and the second	8 55 7

CHICAGO WHEAT. Visible of American wheat-To crease 6,204,000 bu-Chicago, October 5.—Wheat Dec. 109 to 108%, up shels. Corn decrease 367,000. Oats increase 2,197,000 bushels.

Bonded visible wheat decrease 73,000 bushels. Oat increase, 5,000. Barley increase 18,000. Canadian visible wheat increase 2,772,000 bushels Oats increase 1.415.000.

Each Issue Contains Many Valuable Technical

and Practical Articles on the

Textile Industry Journa

Devoted Exclusively to the

Interests of the

Also Trade News Summaries and Comment on all Factors Affecting the Industry, as well as Special Reports on the Domestic and Foreign Primary Markets

GUIDE FOR THE MANUFACTURER AND WORKMAN AND A HELP TO THE SALESMAN

PUBLISHED MONTHLY BY

The Industrial & Educational Press, Limited

35-45 St. Alexander Street, Montreal, Canada