

# FREDERICK STEARNS & CO

Established 1855-34 years.

Windsor, Ont., Detroit, Mich.  
San Francisco, New York City.  
MANUFACTURING PHARMACISTS,  
Detroit, Mich., U.S.

We offer to the Trade full lines of the following standard Pharmaceutical Products of our own manufacture, as well as many specialties not easily classified under any of the general heads, but which are fully described in our Price Lists and Catalogues, any of which will be mailed postpaid on application.

**Fluid Extracts** (assayed).  
**Solid Extracts** (assayed), soft and powdered.  
**Pills and Granules**—Sugar, Gelatine and Pearl Coated, Tinted Granules.  
**Positive Medicaments**—Alkalemic (Dosimetric) Granules.  
**Elixirs**—Wines, Tinctures (assayed), Solutions, Ointments, Cerates.  
**Capsules**—Soft Elastic Filled, Hard Filled and Empty, Oleates.  
**Powdered Drugs**—(Assayed and Guaranteed).  
**Syrups**—Medicinal and Medicated.  
**Concentrations** (Resinoids), Oleoresins.  
**Concentrated Liquors**—For extemporaneous use.  
**Digestive Ferments**—Pepsin Pure, Seale, Saccharated, Lactinated; Pancreatin, Pure and Sacch.  
**Lozenges**—Hand-made and Compressed. Menthol Pencils and Inhalers.  
**Compressed Tablets and Pills**—Hypodermic Tablets.  
**Effervescent Granular Preparations**—Suppositories, Glycerols.  
**Naxoline**—Plain, Perfumed, Medicated; its preparations and combinations.  
**Cascara Sagrada**—In form of Fluid and Solid Extract, Cordial, Pills, Granules, Capsules, etc.  
**Plasters**—In Roll, Porous, Court and Surgeons'.  
**Soda-Water Requisites**—Fruit Juices, Soluble Essences, Flavoring Extracts, etc.  
**Perfumes**—Handkerchief Extracts, Toilet Waters, Sachet Powders, etc.  
**National Formulary Preparations**—Elixirs, Wines and syrups.

## NON-SECRET MEDICINES

Were originated by us 14 years ago, and are simply ready-made prescriptions for household use, pharmaceutically prepared without secrecy or fraud. They entirely replace patent or quack medicines, with prompt to the retailer and satisfaction to the consumer. They are sold in every country and colony on the face of the globe. Our ILLUSTRATED CATALOGUE No. 90 treats fully on plan, prices and terms. Free on application.

In the preparation and putting up of a private formula in pillular, powder, liquid or any other form, we can do it better, cheaper and more elegantly than the retail dealer can possibly himself. Send for quotations.

## SPECIALTIES.

**STEARNS' FINE PERFUMES**—Amorita, "4" Roses, May Blossom, Nady, Euxenia and other special odors. Finest goods made anywhere. Each 8 pints in elegant cherry show case, with rich silk curtain. Bottles have cut glass stoppers; labels etched on glass. The favorite perfumes of America. Novel, elegant advertising means supplied.

**"BROTHYRINE"**—The great headache remedy, a positive cure. In effervescent granular form, containing Antipyrin, Caffeine and Bromides.

**AROMATIC TOOTH SOAP**—The best dentifrice made. In colored lithographed lunged-top boxes.

**"THE IDEAL INHALER"**—(Mentholized Air). For catarrh, cold in the head.

**"TONIC HYPOPHOSPHITES"**—Replaces trademarked and proprietary syrups at half the price.

**CASCARA CONSTIPATION CURE**—The "Ideal" Liquid Laxative. Tasteless but efficient.

Correspondence Solicited.

## BUSINESS NOTICES.

Nothing, perhaps, could be more seasonable than the advertisement of Young & Smylie, which appears on the third page of cover in this issue. Y. & S. Licorice is noted for its purity and excellence, and is put up in such a variety of forms as to suit every taste and please its patrons.

The original Putz Pomade, advertised in this issue, is one of the very saleable articles which should be handled by the trade. As a proof of its good qualities, we need only say, on the authority of the N. Y. manager, that the sales of this article alone for one year amounted to \$150,000.

Minard's Liniment, an "old reliable" of the Eastern Provinces, is advertised by Messrs. C. C. Richards & Co., the proprietors, who are pushing the sales of this preparation throughout the Dominion. As the demand will be sure to come, stock up, and don't lose the sales.

Alaska Cream, which has already won for itself an enviable reputation as a cosmetic, is advertised by Stuart W. Johnston, Toronto.

The well-known firm of R. Henry Holland & Co., of Montreal, make their announcement in this number. This firm has, probably, one of the finest warehouses in their line in the Dominion, and their large stock of fancy goods, etc., is displayed to the best advantage in very spacious and well-lighted show-rooms.

Druggists should lay in a stock of Prof. Dorenwend's Golden Hair Wash, a preparation in large demand at present, and made by a reliable house. See advertisement and send for a sample order, mentioning this paper.

We would call the attention of the trade to the advertisement of the Wiley & Wallace Co., Philadelphia, who speak in this issue of their "Little Liver Granules." We can speak from experience as to the reliability of these goods, as well as many others of their specialties. Write them for catalogue and price list, which will be promptly mailed on mentioning CANADIAN DRUGGIST.

## PERSONAL.

Mr. W. H. Bleasdel, so well known throughout Canada as a successful wholesale fancy goods dealer, and who last spring sold out to Messrs. Hickson & Duncan, has just returned from a three months' jaunt through the Canadian and American North-West. Mr. Bleasdel considers the future of Winnipeg and other western towns to be very promising, though, in his opinion, the price of property in British Columbia is too high for profitable investment at

present. Said he the other day: "After seeing all I could of the West, during the last twelve weeks, I have returned to Toronto more satisfied than ever that there is no other city of our size on the continent that has such bright prospects."

Mr. H. H. Fudger last month visited the North-West, where he was looking after the interests of the Goldsmith Co. and of Smith & Fudger. He reports crops in Southern Manitoba as being very poor, owing to drought.

## MARKET REPORT.

The tone of the drug market is firm, but comparatively few material changes in prices. At the London public sales, aloes, Calabar beans, cardamon, oil, peppermint, sennas, ipecac, and rad. sarsul sold at higher prices, while assafoetida, dragons' blood, gamboje, guaiac and myrrh were lower.

Chamois skins have advanced 20 per cent. Mercurials are easier.

From English advices, gum acacias will be a trifle lower.

Quinine, unsettled. The decline was checked by the report of the completion of a syndicate controlling Ceylon Bark. Java Bark is richer.

Balsam Copiaba, a little lower. The supply of good quality, small. A great deal of that sold is mixed.

Camphor still tends upward. Camphor is used in making the smokeless powder.

Cream Tartar, higher, owing to an advance in raw material.

Castor Oil, still higher, and it probably will be high until the new crop arrives, which will be next spring. It is dearer than for many years.

Opium and Morphia, higher.

Oil Peppermint, firm. Oil Wintergreen, scarce. Oil Almonds, pure, is higher, owing to an advance in almonds. Oil Anise, higher and firm. Oil Cassia, dearer.

Senna Leaves, higher; prices for good samples probable.

Opium; the price largely depends on the crop now being sown. Should the weather be dry, prices will continue high.

A peculiar thing about the price of opium is that it is lower in London than in Turkey.

## TO THE DRUG TRADE

We will be glad to give quotations for Compressing Special Formulae of Lozenges, Triturates, Hypodermics, and Pills in quantities; and also for Sugar Coating and for Special Formulae Elixirs, Syrups, Fluid Extracts, etc. Price Lists and other printed matter and samples will be sent by mail on application.

**DAVIS & LAWRENCE CO., Limited,**

MONTREAL,

General Agents for the Dominion of  
Canada for

**WYETH'S SPECIALTIES.**