

company's customer base covers industrial and commercial users, common carriers and some military organizations.

Since 1980, the company has been a member of the U.S.-based Harris Corporation, a worldwide manufacturer of electronic products and systems.

HN Engineering Inc.

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KEY PERSONNEL:

P.A. Niblock, President

B.W. Granholm, Manager, Business Development

HN Engineering Inc. (HNE) specializes in communications systems consulting. The company's broad range of services includes feasibility and cost studies for all forms of communications systems; design and specifications for outside plant and transmission equipment; telephone traffic studies and system planning for telephone companies; tariff development, rate hearings support and participation in toll charge settlement negotiations; design and specification for radio dispatch, SCADA and CATV systems; RF field strength and interference studies; system design for HF, VHF, UHF radio and high-capacity microwave; and MF, HF and VHF broadcast transmission plant design and testing.

HNE is an employee-owned firm. Through its wholly owned subsidiary, TECOM Systems Inc., the company has the capability for the implementation of system designs and has done extensive work in the developing world through the Canadian International Development Agency.

Honeywell Limited Sperry Aerospace Division

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KEY PERSONNEL:

Ron J. Muir, General Manager

Harold R. Byrne, Marketing

Honeywell Limited, Sperry Aerospace Division, designs and manufactures multiplexers, message generators, distortion analyzers and computer interface for the telex market; communication control and switching systems (air traffic and marine) and relevant computer-assisted training simulators; marine simulators; and Horizon Reference Systems for shipborne helicopter applications. In addition, the company offers research and development and complete turnkey project capabilities.

The Canadian operation also provides logistic support, modifications and repair and overhaul of all types of avionics and marine systems. The Sperry facilities are approved under the Canadian National Defence quality assurance. The company develops and produces products and systems for both military and commercial applications.

Hovey Industries Ltd.

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Telephone: (613) 731-1200

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KEY PERSONNEL:

Robert V.T. Williams, President

Edie Everett, Director, Marketing and Sales

Hovey Industries Ltd. makes equipment shelters for truck or trailer mounting, equipped with or without power-generating equipment, telecommunication equipment and radar equipment. The company also supplies turnkey systems, including small integrated satellite earth stations for wide-area telephone service in remote locations in mobile or fixed configurations.

In addition, the firm provides telecommunication system and equipment consulting; system integration; feasibility studies; project management; marketing; engineering, furnishing and installation services; and transmission, switching and prime power system engineering.

Humber College of Applied Arts and Technology

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KEY PERSONNEL:

Jack Buckley, Dean, School of Business

John Riccio, Chairperson, Business Division

Through its Business Division, Toronto's Humber College offers a unique Distance Learning Program in Telecommunications Management. The program, which provides comprehensive training in all key aspects of telecommunications management, is aimed specifically at people currently working in telecommunications who want to gain new skills or upgrade existing ones. The program consists of printed coursework, an album of audio lectures, assignments, case studies and prescribed tests. Telephone dialogue with tutors can also be arranged.

The Distance Learning Telecommunications Management Program, which is the first of its kind in Canada, was developed by joint industry, consultant and college co-operation, and is monitored by a highly experienced and strong industry advisory committee.