

- **Dunlop Industries** is searching for additional suppliers of air hoses;
- **Hercules Tire** is interested in hearing from Canadian sources for tires, tubes and raw materials used to produce rubber compounds;
- **McGregor Mavire USA Inc.** is seeking sources of supply for rubber gaskets for hatch covers;
- **Semperit Industrial Products Inc.** would like to hear from any Canadian suppliers of industrial rubber hoses;
- **CONI-SEAL** is searching for additional sources of supply for automotive castings.

More information on these companies is found in Appendix 1, and a listing of U.S. importers who are interested in Canadian sources of supply of rubber products in general is found in Appendix 2.

SURVEY OF U.S. ASSOCIATIONS

U.S. industry associations were contacted in order to supplement information provided by individual importers and to provide an industry perspective on trade in the rubber and rubber products industry. The industry associations contacted and their mandates are as follows:

- **International Institute of Synthetic Rubber Producers** provides aid in the production of reliable and accurate information on the synthetic rubber industry through contacts with national and international firms and with research faculties of a broad range of universities and government research councils. This information is distributed to its members via newsletters and to the public through news briefs, press releases and reports;
- **Rubber Manufacturers' Association** is a trade association for the rubber industry of the United States;
- **Rubber Trade Association of New York** promotes the business of natural rubber trade in the United States.

The associations were interviewed to obtain the following information:

- market trends for the rubber industry;
- the effect of the devaluation of the dollar on trade in the U.S. rubber industry;