

REPT4D
90/04/05

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 89
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :602-CHICAGO

004-DEFENCE PROGRAMS, PRODUCTS, SERV
UNITED STATES OF AMERICA

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 -AVSCOM Mission to HiTech, 1 company attended.
-PRONAV Intl. presentation to AVSCOM re: cable warning system.
-Diemaster presentation to AVSCOM on manufacturing technology.

-32 company interviews
-Projected sales of \$20 million.
-Source approved for T53 engine shaft.

QUARTER: 2 -Participate in Canada/AVSCOM working group.
-Report on prime contractors in St.Louis.
-Update subcontracting list.

-\$9 million in DDSP approved.
-Report completed.
-List updated.

QUARTER: 3 1. Follow-up 1985 AIAC Mission Results.
2. Follow-up 1988 NTS Mission to AVSCOM.
3. Outgoing Mission to AVSCOM in November 1989.

1. Litton received \$2.4 million contract from McDonnell Douglas.
2. AVSCOM awarded \$2.5 million contract to Diemaster. McDonnell approved 2 Canadian bidders.
3. 24 coys participated. Interested in 32 items.

QUARTER: 4 -----