

REPT4D  
89/12/05

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 89  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :603-CLEVELAND

005-ADVANCED TECH. PROD. & SERV  
UNITED STATES OF AMERICA

PLANNING: - ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

COLUMBUS COMPUTER SHOW 11/89

HI TECHNOLOGY MATCHING SEMINAR  
\$5MM (12 MONTH).

SOLO SOFTWARE FAIR  
\$6MM (12 MONTH).

INSTRUMENT SOCIETY REGIONAL SHOW  
\$2MM (12 MONTH).

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

- QUARTER: 1 A. Computer Show - Columbus, Oh
- B. High Technology Matching Seminar, PBURG, PA
- C. Solo Software Fair - Pittsburgh, PA
- D. Instrument Society of America, Regional Show - Pittsburgh, PA

- A. No participation.
- B. Organized by PBURG office in conjunction w/ Ontario & Quebec Govt. Recruiting 10-12 coys in area of environ. tech eqpt. Date: October 2-3/89
- C. Propose for next FY D. No participation.

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----