REPORT 4 88/02/02

## QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 87 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

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POST : 410-PARIS

002-FISHERIES, SEA PRODUCTS & SERV. FRANCE

## PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

## FISH & SHELLFISH & OTHER PROD

IDENTIFICATION OF CANADIAN EXPORTERS AND POTENTIAL FRENCH IMPORTERS. COMPUTERIZATION OF DATA.

STUDY OF CANADIAN LOBSTER MARKETING IN FRANCE AND ADVERTISING CAMPAIGN

STUDIES (BY THE MISSION) ON SOME PRODUCTS IN THE SECTOR, TO BE DISTRIBUTED TO CANADIAN EXPORTERS.

CANADIAN SEAFOOD MONTH IN PARIS ORGANIZED WITH "FORTUNE DES MERS" (RESTAURATEUR AND SEAFOOD DISTRIBUTOR).

## QUARTERLY RESULTS REPORTED:

GREATER FAMILIARITY WITH FRENCH MARKET AMONG

PUBLIC AWARENESS OF CANADIAN PRODUCTS IN THE

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTER: 1 -----

QUARTER: 2 - OFFENSIVE COMMERCIALE PRODUITS DE LA MER ET HO MARD EN COLLABORATION AVEC SOCIETE FRANCAISE SOPROMER. - INFORMATISATION DES EXPORTATEURS/IM-PORTATEURS EN PROGRES.

QUARTER: 3 -----

QUARTER: 4 -----

CONTACTS PRIS; INDUSTRIE CANADIENNE NE DISPOSANT PAS DE PRODUITS FRAIS, NOUS NOUS RABATTRONS SUR AUTRES PRODUITS. MOIS DE LA MER PREVU POUR

ANTICIPATED RESULTS:

BETTER COORDINATION BETWEEN SUPPLY AND DEMAND.

INCREASED SALES.

POTENTIAL EXPORTERS.

SECTOR

OCTOBRE.