

BUSINESS OPPORTUNITIES

Before entering into a contractual agreement with a company, readers are advised to verify the bonafides of the companies listed here.

MEXICO — A company here, Grupo Casa Autrey, seeks **Canadian manufacturers of machinery that converts waste paper, cardboard and cellulose into recycled paper.** Contact J. Antonio Pahnke, Commercial Officer, Canadian Embassy, Mexico City, Tel.: (011-525) 724-7989; Fax: (011-525) 724-7982/84.

SRI LANKA/CHINA (People's Republic) — An Ontario-based company is seeking **eight (8) rice seed processing plants** for export to Sri Lanka and the People's Republic of China. The equipment may be new or used. Contact Frank Fileccia, President, Surplus Supply, 1022 Webster Avenue, Fort Frances, Ontario P9A 3P5, Tel.: (807) 274-2988; Fax: (807) 274-8351.

UNITED KINGDOM — A company founded in 1882 as a trader in honey and now also trading in beans, seeds, pulses and dried fruit, which it supplies to cereal manufacturers, the bakery trade and wholefood packing companies, is interested in expanding into **health foods.** Contact Sarah Digance, Honey Department, Kimpton Brothers, Tel.: 011 44 171 247 2072; Fax: 011 44 171 247 0898.

Poland Agri-food Fair Popular

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products and expertise. At **POLAGRA**, participants address not only the Polish market of 38 million people, but also the huge emerging markets of Eastern Europe. Lower operating costs and Poland's associate membership with the European Union also attract companies targeting Western Europe.

The Canadian Embassy will participate in **POLAGRA'96**

with an Information Booth. The Embassy notes participation costs are low and business opportunities offered at **POLAGRA** are significant!

Interested parties should contact — *immediately* — Canadian Embassy, Commercial Division, Warsaw, Poland, Tel.: 4822/298051; Fax: 4822/296457. **The deadline for space booking is March 29, 1996.**

Philippine Construction Fair

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modernization and industrialization by the year 2000.

Philippine President Fidel V. Ramos has said that "construction is essential to the country since requirements are expected to leap beyond our expectation as our booming economy takes flight to Philippines 2000.

"There is a need," the President continued, "to promote construc-

tion in both the public and private sectors to help achieve the development goals of the nation."

Further information on **WORLDBEX'96** is available from the Philippine High Commission, Toronto, Tel.: (416) 967-1788/1798; or contact the Commission's Trade Commissioner, Mrs. Maria Roseni M. Alvero, Fax: (416) 967-6236.

BUSINESS AGENDA

Conference on Joint Venturing in China: Update

Toronto, Ontario — April 19, 1996 — As reported in the November 20, 1995, issue of *CanadExport*, this one-day conference, entitled **Joint Venturing Opportunities in China**, is directed to Canadian companies and investors interested in joint-venturing possibilities in Anhui province. Business opportunities in Anhui cover a very broad range of industry sectors; Canadian companies are therefore advised to be as specific as possible in describing their company and its areas of activity. Interested parties should communicate this information to Anhui Province Joint Venture Meeting, 30 York Ridge Road, Willowdale, Ontario M2P 1R7, Tel./Fax: (416) 222-6158.

INFOCENTRE

DFAIT's InfoCentre provides counselling, publications and referral services to Canadian exporters. Trade related information can be obtained by contacting the InfoCentre at 1-800-267-8376 (Ottawa region: 944-4000) or by fax at (613) 996-9709; by calling the InfoCentre FaxLink (from a fax machine) at (613) 944-4500; by calling the InfoCentre Bulletin Board at 1-800-628-1581 via a computer modem; and by visiting the InfoCentre Internet World Wide Web site at <http://www.dfait-maeci.gc.ca>.

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