

tried the S. E. F. bracelets can endorse the encomium of the writer of the letter which has been turned into an advertisement.

**BACK AT HIS OLD QUARTERS.**—The many friends of Mr. W. F. Ross, formerly of Toronto, will be glad to learn that he is back again at his old quarters in the store of Messrs. Kent Bros., of this city. Mr. Ross is one of the most courteous and painstaking salesmen we know of and we trust that he has made up his mind to stay right here in Toronto.

**GOOD WORK.**—Detective Rogers, of the Ontario detective service, has again earned the approval of law abiding citizens by the clever manner in which he caused the arrest of the gang of burglars who robbed the store of W. P. McFaren, of Watford, Ont. They proved to be two local desperadoes and at their trial got twelve and fourteen years respectively in the penitentiary as the reward of the crime.

**TESTIMONIAL.**—Mr. S. H. Hale's testimonial to the American National game took the shape of an elegant silver cup which he presented to the baseball club belonging to the Waltham Watch Company employees. This challenge cup is to be competed for only by "nines" in the trade. If New York were not so far away we have in Canada several trade "nines" that would be after that cup hot-footed.

**FROM CALIFORNIA.**—We are in receipt of a very interesting note from friend A. S. Wormwood, of the Illinois Watch Co., dated at Blue Lake Park, California, in which he says he is enjoying himself immensely and wishes the Editor of THE TRADER were there to give him a hand with his game bag. Our friend evidently knows how to enjoy himself, as well as sell watch movements.

**AN AMERICAN PREDICTION.**—Says an exchange: "A Providence manufacturer, who is an acute observer of the course of events, says 'This is not going to be a very good year: 1887 will be considerably better, and 1888 will be the best year the jewelry business ever had in this country. Now mark my words, and see if it doesn't come true. Business prosperity comes in cycles, and the jewelry business will reach its zenith in the year of the next presidential election.'"

**THE REWARD OF GALLANTRY.**—Amongst the volunteers who received the imperial medals for the campaign last year in the North-West, were Wm. Smith, of the Q. O. R., son of H. Smith, of Smith & Fudger, Max Stern, of the Governor General's Body Guard, and John Marshall, of the 10th Royal Grenadiers, an employee of the American Watch Case Co. This speaks well for the patriotism of the Toronto jewelry trade.

**ENLARGING.**—The advertisement in this issue of W. B. Hill, (formerly Hill & Houghton), manufacturing jeweler, of this city is worthy of more than a passing notice. The business of this firm has heretofore been principally confined to Toronto, but now that they are enlarging their facilities they propose to extend their trade to the Dominion generally. They are a thoroughly reliable firm and will do exactly as they agree.

**HEAR! HEAR!**—*The Keystone*, Philadelphia's sparkling and newsy jewelry journal, says in its last issue. "One of the best jewelers' publications that comes to our office is the Toronto TRADER. Its well filled columns, both advertising and news, fully entitle it to the marked consideration Canadian jewelers accord it. Typographically it ranks with the handsomest publications on the continent." In spite of the bald spot on the top of our editorial cranium we take off our hat to *The Keystone* and say, Thanks!

**A TREACHEROUS EMPLOYEE.**—It is said that Jules de St. Agnan, a scion of French nobility and an employee and prospective partner of C. T. Picard, the absconding jeweler, of Montreal, is the person who put the Customs authorities on the scent of the frauds against the revenue, committed by that firm. He was paid \$1900 by the Collector of Customs for his share in the seizure and this money has been attached by his creditors. It is said that De St. Agnan has shaken the dust of Montreal from off his feet and returned to *la belle France*.

**GROWING.**—Mr. H. G. Lavetus informs us that the Montreal Optical and Jewelry Company are busily engaged in enlarging their factory. They have imported a lot of the finest optical machinery to be had in Europe, and expect with the help of the skilled European artisans, whose services they succeeded in securing, to be able to turn out as good work in Montreal as can be found in the world. We trust to be able to furnish our readers with full particulars of the latest addition to Canada's industries in our next issue.

**A T FAILURE.**—The failure of James Laut, the proprietor of a gift tea business, is one of the latest things in Toronto. Jewelers used to wonder how Mr. Laut could give away a hundred dollar gold watch with every five dollars worth of tea, but this failure probably offers a correct solution of the conundrum. Without wishing these philanthropic tea merchants any harm we can only say that if they were all exported to Hong Kong or some other city of the Celestial Empire the jewelry trade would be no loser by their departure.

**CLUTCH DONOHUE.**—Quite a number of Canadian retail jewelers are watching with a good deal of interest the effort of the American Express Company to collect from him the money of which he robbed them some years ago. If they are successful in so doing, several of our jewelers, who have been victimized by him or his gang, intend to sail in and see if they can't make him disgorge also. Donohue has lived respectably for several years in Fort Erie, Ont., and is said to be worth some \$40,000.

**EARLY CLOSING.**—The early closing movement has apparently taken a firm hold in Toronto, the latest addition to its adherents being the retail jewelers, most of whom have already agreed to close at two o'clock on Saturday afternoon during the summer season. The leading wholesale houses have always made this a practice, and have found that they gained rather than lost anything by it. THE TRADER is a great believer in the Saturday afternoon half holiday in the summer months, especially when the weather is so fine that it is a shame to stay in the house.

**THE CREDITORS OF W. S. Smith, jeweler, of Guelph, closed him up last month and the stock was sold en bloc by tender. It was bought by Mr. T. H. Lee of Toronto, for 60 cents on the dollar, a pretty good price. From present appearances it looks as if the secured creditors will get paid in full; while the others will get nothing. Mr. Smith had a good chance and every prospect of success, and his failure can only be attributed to his neglect of business. Had he kept his grip on it as well as when he first started he should have been away up near the top by this time.**

**WE HAD A VISIT** from Mr. W. H. Hopper, the well known jeweler of Cobourg, last month. He was on the lookout for a high priced Jurgensen gold watch and wanted the Editor of THE TRADER to show him his. As a seven jeweled key wind American watch had always faithfully pointed out to us the hour for putting up our sanctum shutters, we were unable to gratify him in that particular; but as advice is cheap, we did not allow him to depart without a little friendly counsel. Mr. Hopper reports trade as being fairly good in his town and talks of making things hum there in the sweet pretty soon.

**MR. DONALD MANSON, formerly of Toronto, but for the past eight years a resident of Sydney, Australia, was in the city a few days ago to see his family and to say how do you do to his old friends. We understand that having secured some first-class agencies for leading American manufacturers he sails again for Australia on the 3rd of the present month and will permanently take up his residence there. Mr. Manson's many friends in Toronto and throughout Canada, are not only gratified at his success, but proud that he should practically be the pioneer in introducing the inimitable manufacturers of this continent to our brothers under the "Southern Cross." THE TRADER wishes him a long and successful career in his new business venture.**

**FISH.**—The present aspect of the fish question is scarcely so threatening as it was a few weeks ago. Finding that bluster don't answer, our American cousins down in Maine are beginning to talk "treaty" and the possibility is that ere the year is out we shall have a fair and permanent solution of the difficulty. Canada has demanded her rights in a manly and dignified way, and her rights she is bound to have, and it is only we think a question of time when the press of the United States, which as a rule, is fair and level-headed, will demand that Canada's rights be conceded and the Maine fishermen sat on for the benefit of the country at large. If the Maine fishermen can get the right to steal Canadian fish and also keep up the present rule of taxing Canadian fish caught by Canadian fishermen, they will have a soft thing; but it looks as if the country in general will prefer fair play and cheap fish to the individual interests of the down east fishermen.

**THE GOWLAND FAILURE.**—The failure of Geo. Gowland, jeweler of King St. East, Toronto, has proved quite a surprise to the trade, as it was generally thought that he was at least holding his own, if not