# Need to Grow Internationally? Start Here!

The Government of Canada provides services to help guide you along the way!

### The Canadian Trade Commissioner Service

The Trade Commissioner Service (TCS) in your region can direct you to the existing programs and services that relate to your particular exporting needs. Located in every province, the regional offices of the TCS provide a full range of international business development services and assistance to Canadian companies to prepare for global markets. From one-on-one export help to information on qualified

Calgary	403-292-4529	clgry@international.gc.ca
Charlottetown	902-566-7382	chltn@international.gc.ca
Edmonton	780-495-2944	edmtn@international.gc.ca
Halifax	902-426-7540	hlfax@international.gc.ca
Moncton	506-851-6452	mnctn@international.gc.ca
Montreal	514-283-6328	mntrl@international.gc.ca

contacts, market potential, trade fairs, missions and events, the TCS is your first point of contact when you are looking to do business abroad, whether to export, invest abroad or seek technology and research and development partnerships. Call toll-free at 1-888-306-9991; visit www.tradecommissioner.gc.ca; or contact one of the 12 regional offices across Canada:

Regina	306-780-5264	rgina@international.gc.ca
Saskatoon	306-975-5315	ssktn@international.gc.ca
St. John's	709-772-5511	stjns@international.gc.ca
Toronto	416-973-5053	trnto@international.gc.ca
Vancouver	604-666-0434	vncvr@international.gc.ca
Winnipeg	204-983-4540	wnnpg@international.gc.ca

#### **The Virtual Trade Commissioner**

Your personal gateway to the Trade Commissioner Service: register and make information about your company instantly available to trade commissioners worldwide. Get market reports and sector-specific news, access business leads, set up meetings with international trade specialists, request export financing, and help manage your risks. Register at www.tradecommissioner.gc.ca

#### CanadExport

As the official e-magazine and podcast of the TCS, CanadExport features news and advice on export and investment opportunities around the world. Go to www.canadexport.gc.ca and look for CanadExport's *Ask the TCS* column where entrepreneurs can have their business-related questions answered by a trade commissioner.

#### Canada Business - Services for Entrepreneurs

A single point of access for federal, provincial and territorial government information and services, which includes a section tailored to women. www.canadabusiness.ca

#### **Business Development Bank of Canada**

The Business Development Bank of Canada provides entrepreneurs with highly tailored financing, venture capital and consulting services. BDC supports businesses at every stage of growth. See page 6 and visit www.bdc.ca for more information.

#### **Export Development Canada**

Provides financing, insurance and bonding solutions to Canadian companies that export goods and services, or invest in other countries. See page 6 and visit www.edc.ca



#### **New Exporters to Border States (NEBS) Program**

The NEBS Program is a two-day hands-on seminar delivered by provincial governments, in partnership with Foreign Affairs and International Trade Canada. The program helps SMEs seeking to expand and grow their sales into the United States to better understand U.S. regulations. Check with the Trade Commissioner in your region.

www.tradecommissioner.gc.ca

#### **SAVE THE DATE!**

March 30-31, 2010 – Canadian Aboriginal and Minority Supplier Council (CAMSC) Diversity Procurement Fair, Toronto

April 21-23, 2010 – Innovative Approaches to Success, Fairmont Hotel MacDonald, Edmonton, AB

June 2-3, 2010 – Forum for International Trade Training (FITT) 13th Annual Conference, Ottawa

October 17-23, 2010 - Small Business Week

March 8, 2011 - International Women's Day

## Regional Development Agencies and Business Women in Trade

The Federal government's regional development agencies provide programs aimed at improving the economy of Canadian communities. Some of the programs provided by these agencies are designed to support business women.

Atlantic Canada Opportunities Agency Women in Business Initiative www.acoa-apeca.gc.ca

Canada Economic Development for Quebec Regions www.dec-ced.gc.ca

FedNor

www.fednor.ic.gc.ca

Northern Economic Development Agency (Can-Nor) www.north.gc.ca

Federal Economic Development Agency for Southern Ontario www.southernontario.gc.ca

Western Economic Diversification Canada www.wd.gc.ca

Women's Enterprise Initiative:

- Women's Enterprise Centre of B.C. www.womensenterprise.ca
- Alberta Women Entrepreneurs www.awebusiness.com
- Women Entrepreneurs of Saskatchewan Inc. www.womenentrepreneurs.sk.ca
- Women's Enterprise Centre of Manitoba www.wecm.ca