4. Power and Energy Equipment and Services - Canada has enjoyed strong performance in engineering services and the power boiler sector. The challenge is to maintain this market share and expand penetration to include possible new opportunities in turbo-electric and nuclear markets.

Industrial Machinery, Plant and Services - Canada has 5. demonstrated ability to supply niche markets for industrial and production equipment. Increased importance will be placed on expanding the range of agencies covering this sector.

6. Communications and Informatics, Equipment and Services Canadian firms are actively promoting PBX, telex, satellite software, telecom training and management, and telecoms ancillary equipment. These firms are well accepted, and sales will be secured in fiscal 1988-89.

TRADE CONTACTS

Canadian Embassy, Asia Pacific South politan 1 Kav 29, Indonesia OTTAWA, Ontario, (Mailing Address: K1A OG2 P.O. Box 52/JKT Jakarta Selatan 12000, Indonesia)

Mr. Douglas Campbell, Mr. John Clapp, Counsellor (Commercial), Desk Officer - Indonesia, 5th Floor, Wisma Metro- Trade Development Division/ PST Jalan Jenderal Sudirman, Department of External Affairs L.B. Pearson Building, Jakarta Selatan 12910, 125 Sussex Drive,

Tel: 510-709

Telex: (Destination code 73) Telex: 053-3745 62131 Fax: 996-9288 (62131 DMCAN JKT)

Tel: (613) 996-5824

Fax: 6221 578-2251