

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 640-BOGOTA

010-MINE, METAL, MINERAL PROD & SRV
COLOMBIA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

ALL SUB-SECTORS

30 OF 170 T TRUCKS--WABCO/EUCLID INTERCORE

\$30 MILLION

AIR FILTER PLANT - INTERCOR

\$ 1 MILLION

WASH PLANT STUDY AND POSSIBLE PLANT

\$30 MILLION

ARRANGE VISIT OF SENIOR EMR OFFICIAL(S) TO COLOMBIA TO ASSIST
COLOMBIA IN ITS MINING POLICY AND FOLLOW UP MISSION TO CANADA TO
MEET WITH INTERESTED CAPABLE PARTIES.

INCREASED SALES OF EQUIPMENT AND SERVICES TO
THIS SECTOR.

FOLLOW UP ON CARBOCOL PLANS TO DEVELOP "EL DESCANSO" COAL DEPOSIT
AND SIMINERA'S "LA LOMA" DEPOSIT.

SALES OF \$ 500,000 OF CONSULTING SERVICES AND
DEVELOPE OPPORTUNITIES FOR EQUIPMENT SALES.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 THREE COMPANIES SELECTED/INVITED TO MINTEC
MINING SYMPOSIUM. VISIT OF MINISTER EMR.

VISIT OF MINISTER/EMR REINFORCED INTEREST IN CDN
THROUGH HIGH LEVEL CONTACTS IN THIS SECTOR.

QUARTER: 2 PROMOTION OF CDN CAPABILITY IN MINING GOODS
AND SERVICES, PARTICULARLY IN GOLD MINING.

ATTENDANCE OF FOUR PROMINENT MINING OFFICIALS
AT MINING SYMPOSIUM (MINTEC '87) IN NORTH BAY,
ONTARIO, 12-18 SEPT '87.

QUARTER: 3 MTG WITH ECONOMINAS TO PRESENT CDN EXPERTISE.
APPROVAL BY CIDA INC FOR MARMATO PROJECT. ORGAN-
IZATION OF KILBORN/SANDWELL MISSION.

EDC SIGNED \$45M LINE OF CREDIT WITH CARBOCOL.
TWO FEASIBILITY STUDY CONTRACTS WON BY CDN COS.

QUARTER: 4 PURSUE MARMATO PROJECT. - STUDY CANADIAN MARKET
POTENTIAL IN COLOMBIA.

CANADIAN COMPANY INITIATING INSTALLATION OF GOLD
RECOVERY EQUIPMENT WITH CIDA INC. FINANCING. -
VISIT BY 2 CONSULTANTS TO COLOMBIA TO STUDY MAR-
KET POTENTIAL.