

REPORT 4B  
87/10/28

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 87  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

POST : 471-WARSAW

EAST GERMANY

QUARTER: 1

009-Forest products, equip, services  
maintain contact with ministry of chemical  
industries and other decision makers regarding  
WITTENBERGE project.

during SSEA visit to Berlin, post arranged for  
meeting with H.A. SIMONS president and vice-  
president. SSEA raised matter with GDR minister  
of trade. good progress.

005-COMM. & inform. eqp. & serv  
visits on GDR FTO'S define market and introduce  
Canadian capabilities.

post distributed info on Canadian capabilities  
to potential buyers.

001-AGRI & food products & service  
1. assist hybrid turkeys with marketing activi-  
ties. 2. follow crop conditions and pursue  
opportunities for grain sales.

1. post assisted hybrid on visits which is  
likely to result in increased sales. 2. post  
reported on developments to CWB and assisted  
following Leipzig.