

REPORT 4
89/10/10

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 88
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :503-MANILA

999-MULTIPLE SECTORS
PHILIPPINES

PLANNING: ACTIVITIES PROPOSED IN POST PLAN: ANTICIPATED RESULTS:

ALL SUB-SECTORS

<p>COMPLETION OF DATA INPUT TO COMPUTER BASED PROJECT TRACKING SYSTEM.</p> <p>COMPLETION OF BROCHURE OUTLINING SERVICES PROVIDED BY EXTOTT AND POST TO ASSIST CANADIAN COMPANIES IN PURSUING ADB PROCUREMENT.</p> <p>CONTINUED EFFORT TO STRENGTHEN CONTACTS AT ADB.</p> <p>PERSUADE BANK TO INCLUDE CANADIAN CITIES IN ANNUAL PROCUREMENT SEMINARS PROGRAM.</p> <p>INCREASED CONTACT/LIAISON WITH CO-FINANCING UNIT AND PRIVATE SECTOR DIVISION</p>	<p>BETTER & MORE TIMELY INFORMATION ON PROCUREMENT OPPORTUNITIES TO REGIONAL POSTS AND CDN EXPORTERS & CONSULTANTS.</p> <p>MORE CANADIAN COMPANIES SEEKING ASSISTANCE; TAKING AN INTEREST IN ADB PROJECTS.</p> <p>TO OBTAIN MORE DETAILED & TIMELY INFO ON PROJECTS OF PARTICULAR INTEREST TO CDN COS. AND TO RESOLVE PROBLEM PROJECTS.</p> <p>INFORM MORE CANADIAN COMPANIES OF OPPORTUNITIES AND HOW TO PURSUE.</p> <p>GREATER BANK AWARENESS OF CANADIAN INTEREST IN CO-FINANCING OPPORTUNITIES.</p>
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TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER: QUARTERLY RESULTS REPORTED:

<p>QUARTER: 1 -----</p> <p>QUARTER: 2 Prompt response to enquiries;arranging mtgs at ADB for Cdn exporters;issuing tender alerts and providing background info. on upcoming proj. Organiza'n of ADB Seminar series and preparation of background paper on ADB procurement.</p>	<p>Srvcd some 280 requests for info. & mtgs;issued 56 tender alerts on upcoming projects to some 300 cos. Carried out sem. in Clgry,Vncvr & Trnto which attracted over 200 co. participants.Prepared & distr background paper on ADB bid proc.</p>
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QUARTER: 3 -----
QUARTER: 4 -----