

Export and Investment Promotion Planning System

87/88 Sector/Sub-Sector Highlights
Submitted by Posts by Region

Region: MIDDLE EAST

Mission: 347 RIYADH

Market: 322 SAUDI ARABIA

Sector: 011 OIL & GAS EQUIPMENT, SERVICES

Subsector: 122 EQUIPMENT & MACHINERY

Statistical Data On Sector/sub-sector	Next Year (Projected)	Current Year (Estimated)	1 Year Ago	2 Years Ago
Mkt Size(import) \$	85.00M	\$ 48.00M	\$ 119.00M	\$ 368.00M
Canadian Exports \$	0.50M	\$ 0.30M	\$ 0.90M	\$ 0.86M
Canadian Share of Import Market:	0.58%	0.60%	0.76%	0.23%

Major Competing Countries

Market Share

i) 577 UNITED STATES OF AMERICA	041 %
ii) 265 JAPAN	023 %
iii) 112 FRANCE	017 %
iv) 128 GERMANY WEST	007 %
v) 051 UNITED KINGDOM	004 %

Cumulative 3 year export potential for CDN products
in this Sector/Subsector: 0-1 \$M

Current status of Canadian exports: Small but expanding

Products/services for which there are
good market prospects

Current Total Imports

	In Canadian \$
i) MAINTENANCE SERVICES	\$ 175.00 M
ii) BULK STORAGE EQUIPMENT	\$ 48.00 M
iii) RECOVERY TECHNOLOGY	\$ 15.00 M

Projects or portion of projects which are still in the planning
stage and for which Canadian companies might have reasonable prospects.

i) Project Name: CONSTRUCTION OF 8 NEW STORAGE FACILITIES
Approximate Value: \$ 35 M
Financing Source: 012 DOM
For further info. please contact:
A. GRIFFITH TLX:404893 DOMCAN SJ

ii) Project Name: 14 NEW DOMESTIC PRODUCTS PIPELINES
Approximate Value: \$ 50 M
Financing Source: 012 DOM
For further info. please contact:
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