In this issue

Roadshow a success

3 Contacts, information,

and service only a

conference ready to

password away!

4 Invest Northwest

go in Seattle

5 Canadians win big at SIAL Paris

SIAL Montreal

Geneva's ITU Telecom

6 Food and Hospitality

China 2003 Trade fairs and

missions/news

coming up

2003

2 CCC's Atlantic



Hiroshima: The place to be

Taking business outside Japan's capital

ny company wanting to do
business in Canada does not
need to be based in Toronto
or Vancouver. The same is true for
Japan. Generally, Canadian firms tend



Aerial view of Hiroshima

to concentrate on Tokyo and Osaka but there are advantages to a more regional approach in expanding existing business in Japan, or to enter the market for the first time. Hiroshima, an often overlooked city in the Chugoku region of southern Japan, is an exciting centre of opportunity outside of the capital.

The Chugoku Region

Located at the southwestern end of Honshu (the main island), the Chugoku region has a population of 7.8 million people. The regional economy is

continued on page 6 - Hiroshima

Vol. 21, No. 1 January 15, 2003 Nominate a winner or apply to be one

Canada Export Awards 2003

Since 1983, the Government of Canada has recognized outstanding exporters from across Canada through

Canada Export Awards.

You can nominate companies by completing the on-line nomination form no later than **January 31, 2003**. Firms may also apply—deadline for applica-

tions is **March 31, 2003**—without having been nominated. Companies

must be based in Canada and have been exporting goods or services for at least three years.

> For more information on the Canada Export Awards Program—this year will be its 20th anniversary—the eligibility criteria, and the on-line nomination and application forms,

go to www.infoexport.gc.ca/
awards-prix *

