Ministère des Affaires étrangères et du Commerce international


Vol. 21, No. 1
January 15, 2003

2 CCC's Atlantic
Roodshow a success
3 Contacts, information, and service only a password away!
4 Invest Northwest conference ready to go in Seattle
5 Canadians win big at SIAL Paris

SIAL Montreal coming up Geneva's ITU Telecom 2003
6 Food and Hospitality Ching 2003
7 Trade fairs and missions/news


Any company wanting to do business in Canada does not need to be based in Toronto or Vancouver. The same is true for Japan. Generally, Canadian firms tend


Aerial view of Hiroshima
to concentrate on Tokyo and Osaka but there are advantages to a more regional approach in expanding existing business in Japan, or to enter the market for the first time. Hiroshima, an offen overlooked city in the Chugoku region of southern Japan, is an exciting centre of opportunity outside of the capital.

## The Chugoku Region

Located at the southwestern end of Honshu (the main island), the Chugoku region has a population of 7.8 million people. The regional economy is continued on page 6-Hiroshima

## Nominate a winner or apply to be one

## Canada Export Awards 2003

Since 1983, the Government of Canada has recognized outstanding exporters from across Canada through Canada Export Awards. You can nominate companies by completing the on-line nomination form no later than January 31, 2003. Firms may also apply-deadline for applications is March 31, 2003-without having been nominated. Companies

must be based in Canada and have been exporting goods or services for at least three years.

## For more information on

the Canada Export Awards
Program-this year will be its 20th anniversary-the eligibility criteria, and the on-line nomination and application forms, go to www.infoexport.gc.ca/ awards-prix *

