



Pictures...

I have in stock over 10,000 cuts, made expressly to illustrate ads for over thirty distinctly different retail lines. All of these cuts were made under my direction in my own art department. I supply a ready-made or made-to-order ad. to fit each cut. I have over 4,000 customers in this department of my business—but I want more.



The retailer who wants the best cuts on earth for his business will do well to write for full particulars.



CHARLES AUSTIN BATES

VANDERBILT BLDG.,

NEW YORK

