

Just Folks.
By EDGAR A GUEST

THE HARD PROBLEM.
I know it's hard to do, but then
Don't give up in weak despair.
Stick to it boy, and try again.
And master every problem there.
The task easy to naught amounts.
"The doing something hard that
counts."

The weaklings always turn aside
When difficulties bar their way.
From trial they would run and hide.
"I can't," the cowards always say.
So when you're troubled, play the
man.
Stick to your task and say, "I can."

Would I could make you understand
The easy task no glory brings:
They only conquer and command
Who have the grit for sterner
things.
The problem's hard to do, my son,
But don't forget it can be done.

To-morrow, when your class shall
meet,
You watch your schoolmates then
and see
How many of them will repeat:
"That problem was too hard for
me."

And tell me when you come home at
night
About the few who got it right.

Hard problems are the terms we face.
Who stops with every little doubt
Will never win a leader's place.
The thing to do it work them out.
Stick to it, son, and see it through—
He sighed: "Oh, gee; That's hard
to do."

All I have seen teaches me to trust
The Creator for all I have not seen—
Emerson.

**Indian Magicians
and their Tricks**

The amazing Indian rope trick that
for many years has been one of the
world's mysteries, will be seen at the
British Empire Exhibition at Wem-
bley.

Indian magicians can cause a boy
to climb a rope projected upright in-
to the air, and kept suspended there
by no visible agency. The boy dis-
appears in full view of the spectators
on reaching the top.

Another favorite of these magicians
is the mango seed trick, in which a
mango-plant is made to grow in the
space of a few minutes from a nut
buried in the ground. Briefly, this
illusion is produced by using a series
of hollowed-out nuts, inside which
mango plants in various stages of
growth, but tightly compressed into
small balls, have previously been hid-
den.

An amazing illusion occasionally
performed by Oriental magicians con-
sists in sending a boy to the top of
a tall tower, and then causing him
slowly to fade away and disappear,
to the accompaniment of weird in-
cantations by the conjurer, stationed
on the ground near the spectators at
some distance from the foot of the
tower. The boy remains invisible for
perhaps thirty seconds; then, to the
accompaniment of more incantations,
he gradually re-appears.

Most aviators know that by judi-
ciously utilizing the sun's rays at
varying angles they can render their
machine invisible to the occupants of
another machine flying a little dis-
tance off.

The invisibility of the boy on the
tower to those watching below is ef-
fected in a similar manner. By slight-
ly altering his position in relation to
the solar rays a sort of dazzling haze
effect is produced, which merges by
degrees into complete invisibility. The
boy is, in fact, hiding in his own halo.

Then there is that apparent phys-
ical miracle known to oculists by the
name of levitation.

Levitation is said to occur when a
heavy body, such as a table or chair,
is made to raise itself from the
ground. The trick is a favorite one
with professional mediums, but they
perform it in the dark, and mostly
under conditions that obviously lend
themselves to trickery.

The Indian fakir does the same
thing in the open air and in broad
daylight. How? We do not know. It is
his secret, and he will not part with
it. Some day, perhaps, European
scientists will stumble upon the ex-
planation; just as they have hit, usu-
ally quite by accident, upon the
secrets underlying many other of his
more famous tricks.

Take, for instance, the well known
one which consists in causing a ket-
tle of ice-cold water to boil (ap-
parently) in a few seconds when
placed on a boy's head, with a few
wisps of lighted straw inserted be-
neath it.

This trick is now known to be ac-
companied by the aid of liquid air.
But it is at least one hundred years
old. It follows, therefore, that some
method of liquefying air was known
to these people long before Professor
Dewar rediscovered the secret.

The First Card

Gentlemen! If it were necessary to
open hoots in order to take a vote to
find out at what store in St. John's the
very best Tobacco, Cigars, Cigarettes
could be had, every man entering the
room would surely mark his ballot
in favour of

CASH'S TOBACCO STORE,
may 5, 11 Water Street.

**The
Broadway House
of Fashion**

See To-Morrow's Evening Telegram for more details

**BROADCASTING
THE GREATEST SALE
EVER HELD IN THIS CITY****The
Broadway House
of Fashion**

The entire city will be stirred to a high pitch of excitement when the news of this GREAT BROADCASTING SALE is spread over the City and vicinity. Don't miss it! Everything is in readiness for your coming. Every article in our Store will be placed on sale at reduced prices. Everything will be marked in plain figures at SALE PRICES you cannot resist. You'll scarcely believe your eyes when you read the Sale tickets. Won't the bargain-seekers have a treat! Won't there be a scramble! Push your way through the crowds. Arouse yourself to the superlativeness of immediate action! For, perhaps, never again will you have a like opportunity of saving money on wearing apparel of this character and quality!

Doors Open Promptly 9.30 To-Morrow Morning

One real Bargain is better than
a hundred Promises. Come—
See—Be Convinced.

OUR MEN'S DEPT.

Is now located in the Premises formerly occupied by R. Temple-
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The BROADWAY Prices are
Lower. Their Values are
Better.

Men's Suits**"FOR EVERY GRADE OF LIFE!"**

It matters not whether you want a high grade tailored Suit, representing the last word in American style, workmanship and material, or whether your immediate needs call for a low-priced Suit for every day work purposes; we can supply your requirements at prices considerably lower than can be obtained anywhere else in the city. A personal inspection will convince you of the truth of this statement.

COME! CONSIDER! COMPARE!

Values to 14.00 Materials: Values to 17.00
7.98 Tweeds
Worsted **9.98**

Values to 19.50 Herringbone Stripes Values to 22.00
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Cross-Barr'd Serges Values to 28.50
16.98 Botany Serges **18.98**

HIGH GRADE TAILORED SUITS**\$21.98 to \$38.98****Coats & Raglans**

MEN! Here is your great opportunity
Every Coat in stock offered for less
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**\$9.98, 16.98, 19.98
up to 32.98**

**Men's and Ladies'
Slippers**

Hundreds of pairs of Men's and
Ladies' Slippers, worth up to
\$1.50, go on Sale for

29c.**Men's Silk
Knitted Ties**

Now is your chance if you ever
wished for one. TIES! TIES!
TIES! Values up to \$1.25; some
slightly damaged

12c.**Boys' Pants**

In fine strong Tweeds, all col-
ors. Ages 6 to 17 years. A good
value for \$2.50. On Sale for

59c.**MEN'S PANTS**

Just the thing for hard
work during the Sum-
mer months. All sizes.
Only

\$1.48.**BATH ROBES**

An ideal lounge gar-
ment for men; made
from good grade Eider-
down. Easily worth
\$12.00 to \$15.00. Our
Price

\$6.98.**SHIRTS**

Another shipment of
Men's fine Dress Shirts
with and without col-
lars. Sizes 14 to 17. A
wonderful bargain

98c.**MEN'S SOCKS**

Summer weight Black
Socks. Two pairs to
each customer. Regular
price 45c. On Sale for

14c. pair.**BABY BOY PLAY SUITS**

To fit 1 to 3 years.

Made from durable Khaki and
Blue Drill, with red piping;
worth double our price. On Sale
for

69c.**MEN'S COMBINATIONS.**

The famous "Chalmers Brand"
Silk and Wool Combinations for
men. Sizes 34 to 44. Regular
Price \$6.00. Now only

\$3.98 Suit.**NOTICE! READ!**

We do not blame you if
you wonder whether the
printer has made a mis-
take in setting these
prices, but he has not—
You'll find everything on
sale just exactly as ad-
vertised. Come early!

Famous "Triangle" Collars

Men's White Soft Collars, very
newest styles—Piques, Silks,
Cords, etc. Regular Price 35c.
On Sale for

25c.**Wide End Ties**

A splendid selection of Men's
Wide End Silk Ties, in a large
variety of patterns. Values up
to \$1.50. All One Price

39c.**Fibre Silk Half Hose**

These Socks for men
come in shades of
Brown and Light Grey.
Every pair in perfect
condition. Reg. Price
\$1.25. On Sale for

39c. Pair.**Men's Work Shirts**

Just what is needed for
Summer wear; Khaki
Drill and Blue Cham-
brays. Values up to
\$2.75 for only

98c.**Leatherette Coats**

Men! Prepare for a
rainy day by buying
one of these splendid
Coats for only

\$5.98.**Boys' Blouse Shirts**

Mostly Blue Chambray,
Khaki Drill and Striped
Flannelette. Sizes 6 to
12 years. On Sale for

39c.**Boys' & Men's Caps**

Another big range just
opened and marked
specially for this Sale

49c. 69c. & 79c.**Boys' Wash Suits**

Just received another
shipment of Boys' Wash
Suits. Sizes 8 to 6 years.
Values up to \$3.00.
Only

98c.**Boy Scout Shirts**

Just opened another
shipment of Khaki Flan-
nel Scout Shirts for
boys; all sizes. Only

69c.**Bow Ties**

"To make up yourself."
A nice selection of Silk
Bow Ties in assorted
shades and patterns

49c. & 69c.**MEN'S HATS**

Famous "President Brand" Felt
Hats, in Summer weights. Worth
up to \$7.50.

2.98, 3.48 & 3.98**Men's Hats**

Serviceable Felt Hats for Sum-
mer wear. A \$3.00 value for
only

98c.**MEN'S UMBRELLAS**

Common Sense Umbrellas that
will give good service. On Sale
for

\$1.19.**Phenomenal Values
in
Juvenile Suits**

To fit from 2 to 8 years.

Never before—and that means some-
thing—have we offered such remarkable values
in Little Gents' Suits; and even if you
boys' wardrobe is amply stocked it will pay
you to buy a couple of extra Suits to meet
future requirements. Styles such as Peter
Pan, Oliver Twist, Tunic, Middy and Sailor
effects are here in abundance at prices that
defy competition.

Values to \$3.50 Materials: Values to \$4.50
1.98 Plain Pin Stripe and Harris Tweeds. **2.98**

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One Pants Suit HERE Two Pants Suit
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Two Pants Suit
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