

## How are you fixed when goods arrive?

DOES your shipping room present a scene of noisy, bustling disorder? Are you compelled to clog or temporarily paralyse the running of your business by shorthanding your various departments in order to accommodate fresh shipments as they arrive? Or, is it possible for one or two men to take hold and expeditiously, economically and safely--without waste of time or energy---dispose of the goods systematically and in proper arrangement. Your answer depends upon whether or not you use

## Otis Fensom Eractiv RELEVATORS

In point of utility, convenience and economical efficiency, your OtisFensom Elevator bears the same indispensable relation to modern business as the telephone, typewriter and electric light. It makes for decidedly improved business conditions. It saves labor---it saves time---it saves calling clerks, salesmen or other employees from their regular duties in the store or office. It enables you to keep your ground floor clean and inviting, and to use all of the ground floor space for salesmanship and display. It does away with expensive hand labor and substitutes mechanical facilities that keep pace with the increasing demands of your business.

## Send for "Freight Elevators and their Uses."

The Otis-Fensom Elevator Co., Limited
Traders Bank Building

## MAKE YOUR MONEY BUY ITS UTMOST

We offer you the smartest styles for present wear in "Elcho" Soft Felt Hats in Brown, Drab, Slate or Black. Prices from 36 each.
"ELCHO"SH.RTS made in the LATEST STYLES.

Very comfortable, good looking and specially treated to withstand the vicissitudes of the laundry.
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 STA Y right, keep their shape, colour and style and give real service to the last thread. Made in Tweed, Serge or Flannel, from 2I/- each."ELCHO" SHOES ADD
THE FINISHING TOUCH.
"Elcho" footwear have correct shape, give long wear and fit perfectly -what more could you want in Goes? Prices from 8/II per pair. Postage extra on ail these articles. WHY NOT WRITE US YOUR REQUIREMENTS NOW ?
Allustrated 86-90, 86-90, Glassf. ESTABLISHED OYER कo YEARS.

## IN LIGHTER VEIN

A Good Guess.-Benevolent VisitorAnd what
Little Boy (after a huge dinner) "I'm going to be-sick."-The Tatler

## A Substitute.

Drink to me only with thine eyes When we go out to dine For in these days no salary pays For sparkling wine

Bully For Her.-"What did the banker's daughter say when you asked her to marry you?
"She said I would have to go to par before she could take stock in $m$ proposition."-Baltimore American

Celestial Ingenuity.-"I hope our dear old Dr. Wu Ting-fang is on the right side in these Chinese troubles," said a diplomat at a dinner in Washington.
"Dr. Wu," he continued, "used to tell me many illuminating anecdotes about the Chinese character member one about ingenuity.

A Chinaman, the anecdote ran found his wife lying dead in a field one morning; a tiger had killed her.
"The Chinaman went home, procured some arsenic, and, returning to the field, sprinkled it over the corpse
"The next day the tiger's dead body lay beside the woman's. The Chinaman sold the tiger's skin to a man darin, and its body to a physician to make fear-cure powders, and with the proceeds he was able to buy a younger wife."-New York Tribune.

Also With Gloves.-Assistant Edi-tor-"Here's a farmer writes to us asking how to treat sick bees.'
Editor-"Tell him he'd better treat them with respect."-Boston Transcript.

The Farewell Habit.-A New York manager announces a coming Bernmardt season in vaudeville, It appears that the divine Sarah's dramatic fare that the dmerica have constituted a wells to America have constituted a
fair case of much adieu about nothing. - New York World.

Cradle-Robbers. - Two or three young men were exhibiting, with great satisfaction, the results of a day's fishing, whereupon this young woman remarked very demurely
"Fish go in schools, do they not?" I believe they do; but why do you ask?"

Oh, nothing; only I was just thinking that you must have broken up an infant class."-Washington Star.

The Wicked World.-"I ain't losing my faith in human nature," said Uncle Eben, "but I kain't he'p noticin' dat dere's allus a heap mo' ahticles advertised 'Lost' dan dar is 'Found.' "Washington Star

## Nutshell Verse.

Servant lady,
Rather green
Balky fire,
Gasolene.
Pours the fluid,
Travels far
Floral token;
-Washing
-Washington Herald.
On the Jump.-One of Lord Charles Beresford's tenants who conducted a small undertaker's establishment in Waterford was one day asked how the business was getting along
"Grand, me lord!" he exclaimed. "I now have the luckiest little hearse you ever saw. Glory be to goodness, it was never a day idle since I got it."-Tit-Bits.

## A Poor Painter

A taste for painting? I don't know ; He may perhaps be full of it
He did his best to paint a cow But merely made a bull of it.


## Well, Well!



## MARK YOUR LINEN WITH



Neater and more durable than marking ink on such household articles as "Dining Room," "Guest Room," "Servants' Room," etc., your name can be interwoven on fine fabric taps for $\$ 2.00$ for 12 doz. ; $\$ 1.25$ for 6 doz. ; 85c. for 3 doz .

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