

You are buying many commodities that we produce in Western Canada - wheat, potash, coal and sulphur. And you are also sourcing in Canada sophisticated manufactured goods like satellites, aircraft engines, computer components and telecommunications equipment. These are manufactured in all parts of the country.

For Brazil's part, you are doing better in the Canadian marketplace than you have ever done before. Brazilian exports were up 34% to a record \$670 million. This total is made up of a wide variety of products.... something like 600 different items, including fully manufactured goods, entering Canada from Brazil.

This is the type of bilateral trade relationship that works, almost equal contributions from both partners representing both commodities and value-added goods.

Of course, we can each do better than we are doing. Brazilian exports to Canada represent only a very small percentage of our imports and I'm sure the same thing is true on the other side of the ledger.

I understand from your President that a goal of the Chamber is to achieve annual exports and imports of \$1 billion each way by 1986. The way you are going right now, you should be able to achieve and even exceed that target.

As I said earlier, the Canadian Government is committed to the expansion of free trade around the world. You can count on us not to be putting in place barriers to free trading relationships. Hopefully, you should see us...to the extent possible...reducing some of the barriers that presently exist.

I should tell you that we are also committed to a more aggressive marketing and sales effort around the world. As a government, we are going to be working with the private sector to promote Canadian goods and services.

After all, we produce very good products and we have world-class expertise in many areas, especially telecommunications and transportation.