

Iroquois Cranberry Growers Ltd.

Mrs. Linda Commandant, *Marketing Director*
 Wahta Mohawk Territory
 Box 260
 Bela, Ontario
 POC 1A0
 (705) 375-5275
 (705) 756-2376
 info@iroquoiscranberries.com
 www.iroquoiscranberries.com

Exporting: Worldwide

Owned by the Wahta Mohawks Board of Directors, Iroquois Cranberry Growers produces cranberry food and beverages such as juice, vinegar, sweet and dried cranberries, cranberry syrup and cranberry sauces.

Iroquois Water Ltd.

Mr. Dan Villeneuve, *Chief Executive Officer*
 1 Iroquois Lane
 Cornwall Island, Ontario
 K6H 5R7

(613) 932-6739

(613) 932-3218

dvilleneuve@iroquoiswater.com
 www.iroquoiswater.com

Exporting: United States

Iroquois Water Ltd. has the world's largest water bottling facility on Native territory.

Joseph Big Head First Nations

Mr. Ed McRae, *Economic Development Officer*
 P.O. Box 309
 Pierceland, Saskatchewan
 S0M 2K0
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 (306) 839-2323

Export-ready

Joseph Big Head First Nations specializes in potatoes, seed potatoes and buffalo stew.

SUCCESS STORY

Iroquois Water Ltd.

Akwesasne, Ontario

www.iroquoisnation.com

Iroquois Water Ltd. is a Native-owned company, headquartered on Cornwall Island within the Territory of Akwesasne in Ontario. Created in 1999 to market natural spring water from one of North America's largest aquifers, Iroquois today boasts the world's most advanced water bottling facility on Native land.

Iroquois provides water, technical know-how and quality assurance to native communities across Canada and the USA. From 1999 to 2000, the company's staff quadrupled to 45 people, mostly due to its sales in American markets. "We are excited to have joint venture agreements enabling nation to nation trade," says CEO Dan Villeneuve.

Villeneuve encourages novice exporters to take advantage of Federal Government agencies as facilitators. "You don't have to do it on your own," he stresses. "The Government can provide tools to save you time and money. For example, we have used resources of the Department of Foreign Affairs and International Trade (DFAIT); Industry Canada and Aboriginal Business Canada (ABC) to help educate ourselves, and for assistance in attending trade shows." The company also plans to contact the Trade Commissioner Service in order to facilitate its growth in the US and around the world.

"We've been busy building our factory over the past two years and look forward to the challenges ahead," adds Villeneuve.