

Alpha Marathon Manufacturing Inc.

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Marketing Profile

Alpha Marathon Manufacturing Inc. (Alpha) was founded in 1989 as a manufacturer of blown film extrusion machinery. Alpha has over 86 years of experience derived from previous employment and ownership in local companies specializing in the same products. Alpha's product line includes blown film dies, air rings, extruders, nip roll assemblies and winders. In addition, complete blown film systems are manufactured including all of the components from extruder to winder. Film scrap reclaim systems are manufactured for in-house reclaiming or for recycling processors. Alpha also supplies parts and service for polysystem equipment. Manufacturing both single layer and co-extrusion machinery, the company has provided equipment for the production of food packaging film, industrial shipping sacks, grocery bags, trash bags, garment film and industrial stretch film.

All film dies and systems are custom designed and manufactured to meet the specific needs of the customer's application. In co-extrusion applications, dies have been designed for a wide range of materials such as LLDPE, HDPE, PA, PP, EVOH, EVA & Surllyn. Sizes of equipment range from 1" to 6" extruders, 1" to 120" dies and 12" to 144" wide film lines.

Presently 80% of its production is exported. The main countries exported to are the U.S., Mexico, Brazil, Colombia, Argentina, Chile and Italy. Members of Alpha's sales staff are fluent in Spanish, Portuguese and Italian adding to the company's ability to serve film producers in Latin America and some European countries. In addition to supplying equipment to major film producers, the company also supplies original equipment manufacturers in Brazil and Italy. These companies primarily purchase Alpha dies and air rings and incorporate them into their own film systems. This reflects the international recognition of Alpha's technology and machinery. Currently Alpha is represented in south America by Alpha Marathon Sudamericana S.A.. This company provides sales and service for all Alpha and Polysystem products in south America. In the fall of 1992 a sales office is planned for Florida, U.S.A., which will serve the U.S. and Central American markets.

Products/Services Available for Export:

Extruders	Extrusion, Downstream, Winding
Extrusion, Die and Air Rings	Scrap Recycling Systems
Extrusion, Downstream, Haul-Off	Screws