REPORT 4 88/07/27

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 87 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

Page 36

POST : 423-BONN

004-DEFENCE PROGRAMS, PRODUCTS, SERV GERMANY WEST

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTER: 4 PARTICIPATION IN ANNUAL HITEC CONFERENE IN

OTTAWA.

QUARTER: 4 PREPARATION FOR INTERNATIONAL AEROSPACE SHOW IN

HANNOVER.

QUARTER: 4 ORGANIZATION OF CANADIAN/GERMAN DEFENCE

INDUSTRIAL MISSION.

QUARTERLY RESULTS REPORTED:

INTERVIEWED 78 CANADIAN COMPANIES INTERESTED IN

15 CANADIAN COMPANIES WILL PROVIDE AUDIO-VISUAL

INFORMATION FOR SHOW.

INVITATIONS UNDERWAY TO OBTAIN 20 ACCEPTANCES

FOR MISSION.