REPORT 4 88/02/02

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 87 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

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POST : 505-JAKARTA

008-TRANSPORT SYS, EQUIP, COMP, SERV INDONESIA

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

RAIL

EMBASSY IS PRESSING GOVERNMENT OF INDONESIA TO MAKE A DECISION ON ADDITIONNAL LOCOMOTIVES AND COAL CARS.

VISIT PADANG AREA TO REVIEW PROGRESS ON OMBILIN COAL MINE EXPAN-SION AND RELATED RAILWAY EXPANSION.

PREPARE REPORT ON PLANS FOR URBAN RAIL TRANSPORTATION SECTOR WITH OFFICIALS OF PJKA, DEPT OF COMMUNICATIONS, DKI JAKARTA.

AEROSPACE

ASSISTANCE IN THE PROMOTION OF ADDITIONAL SALES FOR 76, PT6T-3B TWIN PAC ENGINES.

PROMOTION OF CO-PRODUCTION OF WATER BOMBERS.

PROMOTION OF CANADAIR CL601 CHALLENGER IDENTIFY POTENTIAL AREAS FOR COLLABORATION.

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTER: 1 PRESS THE GOVERNMENT OF INDONESIA TO MAKE A DECISION ON PURCHASE OF ADDITIONAL LOCOMOTIVES AND RAIL CARS.

QUARTER: 2 PRESS GOI TO MAKE DECISION ON PURCHASE OF ADDITIONAL LOCOMOTIVES AND RAIL CARS.

QUARTER: 3 ----

QUARTER: 4 -----

ANTICIPATED RESULTS:

\$38 MILLION.

POTENTIAL FOR CANADA TO FINANCE UP TO \$120 MIL PROJECT.

POTENTIAL SALE OF URBAN RAIL TRANSPORTATION SYSTEM (\$80 MIL)

ONGOING SUPPLY.

MAY BE LIMITED BECAUSE OF POSSIBLE TRANSALL CONVERSIONS FOR WATER-BOMBER ROLE.

INDETERMINATE.

EGUIPMENT SALES/JOINT VENTURE/LICENSING ARRANGEMENTS

QUARTERLY RESULTS REPORTED:

GOVT OF INDONESIA HAS ACCEPTED CIDA/EDC C\$44.5 MILLION FINANCING PROPOSAL AND PROVIDED RAILROAD WITH AUTHORITY TO PURCHASE 265 RAILCARS AND 15 LOCOMOTIVES.

PURCHASE OF RAIL CARS PENDING AND PROSPECTS FOR LOCOMOTIVE SALES CONTINUE TO BE PURSUED