INSURANCE COMPANIES

North American Life

Assurance Company

"Solid as the Continent.

Solid as the Continent."

PRESIDENT: EDWARD GURNEY
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MAN. DIRECTOR: L. GOLDMAN, A.I.A., F.C.A.
SECRETARY: W. B. TAYLOR, B.A., LL.B.
ASSISTANT SECRETARY: W. M. CAMPBELL
ACTUARY: D. E. KILGOUR, M.A., A.I.A., F.A.S.
INCOME, 1911, \$2.295, 176.98
ASSETS, \$12,313,107 NET SURPLUS, \$1,300,784

For particulars regarding Agency openings write to the

Home Office

TORONTO



The Home Life Association of Canada

> Head Office Home Life Building, Toronto

Issues all POPULAR PLANS of Life Insurance, Free from Restrictions, with Liberal Pri-vileges and Generous Guaran-

Write for illustrative pamphlets. H. POLLMAN EVANS. President J. K. McCUTCHEON,
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equipped with Prudential Policies have a good start on the road to success. We would like to hear from men who contemplate entering the life insurance field.

Write to-day about an agency.

THE PRUDENTIAL INSURANCE COMPANY OF AMERICA

Founded by JOHN F. DRYDEN, Pioneer of Industrial Insurance in America FORREST F. DRYDEN, President. Home Office, NEWARK, N. Incorporated as a Stock Company by the State of New Jersey. Home Office, NEWARK, N.J. 9

of the largest and most important of the British Life Insurance Offices

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ARCH. R. HOWELL, Manager for Canada.

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EXCELSIOR

LIFE INSURANCE COMPANY
HEAD OFFICE, TORONTO, ONT.
Insurance in force - \$14,921,762
Available Assets - 2,842,654

A Toronto Agency with continuous renewals to the LIFE Contract. T. B. PARKINSON, Supt. of Agencies, Continental Life Bldg., Toronto.

The Remarkable Demand

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> Lowest Cost and with Highest Profit Returns

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GROWING APACE!

Abundant prosperity has attended the operations of the

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During the past year in every department of its business.

Death losses were very much below the "expected" and as usual the expenses of conducting the business were very moderate.

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- \$71,024,770.88

SUN LIFE OF CANADA

- 1911 -

\$43,900,885 98 Surplus over all liabilities, and Capital Company's Standard - Income, 1911 - -

Assurances in Force
Assurances paid for in 1911

4,717,073 73 10,557,335 52 164,572,073 00 26,436,781 19

Ask for Leaflet lentitled "Prosperous and Progressive."

Sun Life Policies are easy to sell

THE PRUDENTIAL LIFE INSURANCE COMPANY

Head Office

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Authorized Capital Capital Subscribed

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\$1,000,000 00 900,000 00 6,000,000 00

We have one or two good openings for energetic agents alive to the opportunities of Western Canada.

G. H. MINER

Managing Director

INTEREST EARNINGS
are the main source of profit to the policy-holders of a life insurance
company. An increase of one per cent. in the rate of interest earned
means an increased income of \$10,000 for each \$1,000,000 invested.

THE DOMINION LIFE
earned 7.96 per cent. interest in 1911, a rate 2 per cent. higher than
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