

CORRESPONDENCE.

That is all very well, Mr. Editor, that talk about reading reviews and reading books, and getting information to fit us for our positions as good booksellers. Where are we to get the time? I don't close up the shop until eight in the evening, and by the time I am home I am too tired to read. I am sure I don't have any time during the day. I am always busy or thinking out business. Can't I have the information pumped into me as I sleep or as I eat?

I wish you the compliments of the season.

Your well wisher,

HAMILTON.

Hamilton's case is not half so bad as he makes it out to be. Some of the most learned men the world has ever produced have been men with just as little leisure as Hamilton has, but they made the most of every minute. Consider the case of Hugh Miller, the great geologist. A stonemason, hard worked at a laborious and wearying occupation, a good workman, too, as his fellow workmen acknowledged, but he always made time to learn, here a little, there a little. His study was the stones he worked on; yours must be the books you sell. If you will but make the determination and lay out your work properly you will surely find the time.

DEAR SIR, - I would like to hear through BOOKS AND NOTIONS how the Christmas trade turned out in different sections of Canada. How did cards sell, and what class of cards sold? Did children's and holiday books sell, and, if so, what class? Did plush goods and fancy goods sell? What are you going to order for next year?

Answers to such questions as these, given by your hosts of subscribers everywhere, would be of the greatest value to those of us who are making up our minds as to next year's orders, and I am sure that manufacturers and dealers would thank you very heartily for the information.

BOOKSELLER.

London, Ont., Dec. 27, 1889.

I cordially agree with "Bookseller," and ask the trade generally to answer his inquiries through our columns. The interchange of opinions and experiences between members of the same trade are interesting, valuable, and provocative of good feeling.

ADVANTAGES OF THE TRADE.

The Century Company's latest Circular to the Trade deserves a careful perusal. They say:—

"We have always looked principally to the booksellers and newsdealers for the sale of The Century Magazine and St. Nicholas, and we invite consideration of the following special advantages which we extend to the trade:—

(1) Our Magazines are on sale, all unsold copies, if uncut, being returnable to the News Company from whom purchased.

(2) Our Magazines are issued at a uniform price, and on the same day, by the News

Companies all over the country, thus subjecting the dealer to the least possible transportation charge.

(3) We have no special terms to club agents; the smallest dealer, purchasing his supplies from month to month, secures his copies at a less rate than the largest club agent ordering by the year. As a result, our rates are cut much less than those of any other first-class periodical.

(4) We have no club rates or premium offers at which we supply our magazines direct to subscribers at less than the full retail prices, and we make no offers to subscribers with whom dealers cannot comply."

If magazine and news publishers, generally, would adopt the Century Company's fair rules the newsdealers would have a happier life.

CHARTERED BANKS.

The following is a list of the banks in Canada acting under a Dominion Government Charter:

ONTARIO.

Bank of Toronto.	Imp'l Bank of Canada.
Can. Bank of Commerce.	Traders' do
Dominion Bank.	Bank of Hamilton.
Ontario Bank.	Bank of Ottawa.
Standard Bank.	Western Bank of Can

QUEBEC.

Bank of Montreal	Merchants Bank of Can
Bank of B. N. America.	Banque Nationale.
Banque du Peuple.	Quebec Bank
Banque Jacques Cartier	Union Bank of Canada.
Banque Ville Marie.	Banque de St. Jean.
Banque d'Hochebourg	Banq. de St. Hyacinthe.
Molson's Bank.	East Townships Bank

NOVA SCOTIA.

Bank of Nova Scotia.	Halifax Banking Co
Mer Bank of Halifax.	Bank of Yarmouth
People's Bank do	Exch. B'k of Yarmouth
Union Bank do	Com'l B'k of Windsor.

NEW BRUNSWICK

Bank of N. Brunswick	People's Bank
	St. Stephen's Bank.

MANITOBA.

Commercial Bank of Manitoba

BRITISH COLUMBIA.

Bank of British Columbia.

Are you selling for cash? or are you losing 50 per cent of your profit by trusting everybody and anybody?

Now Autumn Summer puts to rout
And chilly winds to blow begin:
The ice cream joke is going out,
The stove-pipe joke is coming in.

—Boston Courier

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We recommend all Teachers and Dealers to order our Publications direct from ourselves, and thereby secure best terms and prompt attention.

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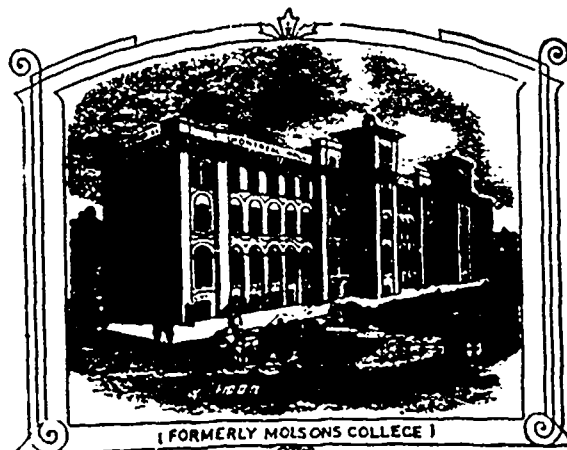
EASTER CARDS

CHROMOS. OLEOGRAPHS,
SCRAP PICTURES,
PHOTO FRAMES, ALBUMS,
FANS, etc., etc., etc.

I am preparing to make my annual visit to Europe to select novelties for Fall trade.

A
B

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Travelers now on the road. Any of the trade not called on, please send for samples