MC 2035 POOR DOCUMENT

THE EVENING TIMES AND STAR, ST. JOHN, N. B., TUESDAY, JANUARY 7, 1913

Your Ad. to Main 2417 Before 2.30 p. m. And it will appear the

THE TIMES AND STAR CLASSIFIED PAGE

Want Ads. on This Page Will Be Read By More People Than in Any Paper in Eastern Canada.

RATES One cent a word single insertion; Discount of 33 1-3 per cent. on Advts. runn_g one week or more, if paid in advance — Minimum

ROOMS AND BOARDING

LODGERS WANTED, 95 Germain street West. Bath, electric light and 'phone Telephone West 215-32. 222-1—14

ROOM AND BOARD, 23 Peters str ROOMS AND BOARDING-44 Exmo

DRESSMAKING

YOUNG LADY WISHES SEWING

AGENTS WANTED

TTENTION — Wonderful machine, merges one pint of milk into one pound of butter in two minutes; write for names and address of five hundred home users, sworn testimonials, illustrated circulars, and agents credit terms. Family Butter Merger Co., Washington, D. C. 1-4-11-18-25—a

LIVE AGENTS WANTED everywhere to sell our goods. Universal demand, repeat orders. Particulars sent on request. Write at once. Canadian Specialty Com-

WANTED TO PURCHASE

WANTED TO PURCHASE Gentlemen's

PIANOS TUNED.

SCAVENGERS

IRON FOUNDERS

STOVES

GOOD LINE OF SECOND HAND STOVES—Well repaired; will sell eleap; also new stoves of all kinds. 165 Brussels street. Phone 1308-11. H. Milley.

FOUND.

FOUND—Lady's hat on City road. Own-er can have same by applying at No. 4 Engine House, City road, and paying for this advertisement. 1808—tf.

WANTED-FEMALE HELP

ANTED—A cook, references required. Apply Mrs. M. G. Teed, 119 Hazen department for the purpose of laying beset.

48-1-9.

VANTED—A few smart girls to wo on shirtwaists. Apply 25 Chur reet, second floor. 29-1-0 WANTED—A dining room girl. Apply Boston Restaurant, 20 Charlotte street 6 t. f.

MILLINERS WANTED — Experienced trimmers, also first-class salesladies.

Apply F. Skinner, 60 King street. 7-t.f. WANTED — An experienced housemaid with references. Apply Mrs. T. E. G. Armstrong, 27 Queen Square.

WANTED-A girl. Apply Mrs. S. Worsh, 268 Germain street. 1773-t.f. KITCHEN AND CHAMBERMAIDS wasted, Grand Union Hotel.

SOFT COAL—Landing, Minudle and Sydney Soft Coal. James S. McGivern, agent. Telephone 42, 5 Mill street.

ENGRAVERS

F. C. WESLEY & CO., Artists and Engravers, 59 Water street. Telephone

HORSES FOR SALE

MONEY TO LOAN

MONEY TO LOAN on satisfactory se-

St John, N. B., Dec. 9, 1912 WANTED

Agents to sell books throughout Canada. Apply

Hom: Pab. House Box 94 ST. JOHN, N. B.

WANTED-MALE HELP

JUNIOR OFFICE CLERK WANTED; Must write good hand and be quick in figures. Apply P. O. Box 431, City. 4-tf.

GIRLS WANTED at A. & I. Isaacs, 80 WANTED—Clerk in Oyster Restaurant references required. J. Allan Turner 150-1—8. WANTED-A boy. Apply D. & J. Paterson, 77 Germain street. 1807-tf.

GIRLS WANTED Sixty-two Celebration street, Wm. J. Parks.

1646-t.f.

BOY WANTED—At once, one who wants to learn the printing business.
Fred Doig, 85 Germain. 1792—tf. WESTERN Employment Agency., 1-Rodney street, West St. John, N. B. A. Wilson, Manager. 12531-1-10.

> WANTED! Young men be-tween ages of 17 and 20 wanted at McAvity's brass found-ry. 111-1—11

FOR SALE—Ulsters and Overcoats at Bargain Prices, W. J. Higgins & Co., 182 Union street.

CREAT BARGAINS in sample dresses of and children's coats, ladies' house dresses or waists; also sale in wall paper remnants. H. Daig, 74 Brussels street.

COAL AND WOOD

COAL AND WOOD

SOFT COAL—Landing, Minudle and Sydney Soft Coal. James S. McGivern,

TO LET - Upper flat 36 Douglas Ave. Miss Robinson. 13187-1-8. TO LET-Office and Warehouse, can be seen any time up to 6 p. m. Wm. Davies Co., 181 Prince Wm. street.

BUSINESS FOR SALE

Tenders will be received up to the 18th day of January, 1913, by and at the office of the undersigned, Brock & Paterson, Limited, for all the uncollected book debts, shop fittings (Silent Salesman), safe, office furniture and fixtures, goods, chattels, personal property and effects in around and about the premises now of herectofore occupied by Frederick R. Patterson (doing business as F. R. Patterson & Co), at No. 207 Union street in the City of Saint John, mentioned and comprised in a certain Bill of Sale dated 11 May, 1911, made by the said Frederick R. Patterson to the said Brock & Paterson, Ltd.The said property may be tendered for en bloc of separately. Terms cash. The highest or any tender not necessarily accepted. An inventory of the property to be sold may be seen at the office of the undersigned.

Dated this second day of January, A.D. 1913. BROCK & PATERSON ,LIMITED, 30 King street, St. John, N. B 43-1--18.

RADIOL & STEED

Do You Know What A Clearance Sale Actually Means

By J. R. HAMILTON

Former Advertising Nanager Wanamaker's, Philatelphia

FTER YOU have read the advertising in this paper today, You are going to get down to these stores as quickly as the doors are open and then there is going to be enacted a scene that will make the old Manchester Bread Riots look like a peaceful Sunday in the park.

After you have found all the remarkable bargains in this paper today, all you have to do is to figure up how many thousands of women have also found them and then in this case you will figure it is better to be early than to be "Queen of the

Of course you are going to these January Sales, but now the questions are, Why are we going? And do you know why the merchants are ho'ding such sales?

"Why," you say, "they are trying to get rid of their surplus stock.

But that doesn't answer the question, especially for staple merchandise. People are going to wear shoes next year, and therefore why should a real dollar or more be cut from the price of such staples as shoes.

People are going to wear skirts and stockings and underwear and coats. They are going to continue to use knives and forks and kitchen utensils, so why should the prices on these staple things be cut to such a point as to make you fling on your hat and start for a bargain sale as if you were starting for a fire.

The answer in a word is that the greatest dread any merchant knows is that of a broken or an uneven stock of merchandise. Most merchants refer to such a stock as a 'Junk Shop," and they dread it more than anything else.

If a merchant has a broken stock of a certain kind of shoes, his clerks or his salesmen do not please you when you come to buy and you go out to where you can be pleased. If you see a certain skirt pattern that you like, and you are suddenly told that you can only get that pattern in size 16, you sigh wearily and turn away from

Merchants have learned all these things by long and bitter experience, and that is why they are willing to sell all and any of their broken lines at these prices no matter how staple these lines may be, in order that they may accomplish this one end of a clean store and complete merchandise.

A word to the wise is sufficient. In this paper today these merchants are selling you what they have at such remarkable bargain prices as to stir every instinct which every woman has for Economy.

And if what they have happens to be what you want, you will save so much money, that it will seem as if Santa Claus had left you a Bank Account.

But Remember, the secret of big bargains in these bargain days is for you to have the advertising at your finger tips and to be in the stores a half an hour earlier than those "hateful" other women who are trying to beat you there.

"A Blow Below the Belt."

We wonder sometimes, when we see a chap fall,

When everything seemed his way;

Why he took the "count" in spite of the "call"

To "force the fight" and "stay."

We wonder how he lost his grit,

But don't know how he felt;

When whiskey won and he had to quit

With a "blow below the belt."

We wonder sometimes, when we see a chap rise,

How he managed to win and "beat the game"

Of the whiskey that led him on.

And gave alcohol such a "welt,"

THREE DAYS"

With a "blow below the belt."

We wonder how he got his "hold"

From the blows of old "John Barleycorn";

'Twas the "NEAL WAY" did it, in "JUST

SALESMEN WANTED

SALESMEN WANTED—No experience required. Earn good wages while learning. Write today for list of hundreds of positions now open paying \$1,000 to \$5,000 a year. Address Dept. 543, National Salesmen's Training Association, 156 Yonge street, Kent Bldg, Toronto, Ont.

BUSINESS OPPORTUNITIES

DOUGLAS FIR DOORS Modern Have Them 1. RODERICK 2 SON

n Your New Home.

CANADIAN PACIFIC

WORLD

Canadian Pacific Empress of Russia and Empress o and May 27th, respectively, and will arrive at Vancouver in about two

\$639.10

rom Canadian or American port to liverpool, thence Gibraltar, Monte arlo, Port Said, Suez, Sing Hong Kong, Shanghai, Kobe, Yoko-hama, Vancouver, thence rail to origi-nal starting point.

Full particulars on application to ...
HOWARD, D. P. A., C. P. R., S. chn, N. B.

PROBATE COURT, CITY AND COUNTY OF ST. JOLIN.

To the Sheriff of the Gity and County of St. John, or any Condtable of the said City and County, GREETING:

WHEREAS the, THE ADMINISTRATOR of the estate of George Heber Oulton, of the City of Saint John, Mail Clerk, deceased, has filed in this court an account of his administration of the said deceased's estate and has prayed that the same may be passed and allowed in due form of law, and distribution of the said estate directed according to law.

You are therefore required to cite the heirs and next of kin of the deceased and all of the creditors and other persons interested in his said estate, to appear before me at a Court of Probate to be held in and for the City and County of Saint John, on Monday, the twenty-seventh day of January next it eleven o'clock in the forenoon, then and there to attend at the passing and allowing of the said accounts and at the making of the order for the distribution of the said estate as prayed for and as by law directed.

Given under my hand and the Seal of the said Probate Court, this eighteenth day of December, A.D. 1912.

(L. S.) J. R. ARMSTRONG.

H. O. McINERNEY,

Registrar of Probate.

H. O. McINERNEY, Registrar of Probate.

MacRAE, SINCLAIR & MacRAE.

WANTED

WANTED—Good home for child of three months. Terms to be arranged. Address 31 Elliott Row. 177-1—8

QUILTING DONE at 60 Erin Street. 12709-10-121

'he Kodak Orner

St. John Outgrowing Its Long Childhood PHOTOGRAPH ITS GROWTH YOU CAN DO IT WITH A KODAK

The same Kodak will take many interesting personal pictures for you. Let the boys and girls take pictures of their early recollections of St. John, with a Brownie Camera. Cost is only a trifle

J.M.Roche & O., Ltd. King St

If You Want to Save Money buy Your Groceries at the 2 Barkers Ltd., 100 Princess St., 111 Brussels St., 443 Main St., 243 King St., West End by Telephone Rest New Seeded Raisins ouly 7c. per | 3 Bottles Worcestershire Sauce for 25c.
package.
10 lbs. Onions for 25c.
Peerless Blend Tea, regular 40c. for 29c.
per pound.

3 Bottles Worcestershire Sauce for 25c.
7 lbs. Western Grey Buckwheat for 25c.
6 Piece Kitchen sets only 60c.
Jardinieres from 15c. up.
Plates from 45c. per dozen up.
Cups and Saucers from 59c. per dozen up.
Cups and Saucers from 59c. per dozen up.

Oranges from 10c. per dozen up. Cranberries only 10c. per quart.