



# communiqué

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## NOVA SCOTIA COMPANY WINS \$1.1 MILLION

### U.S. ARMY CONTRACT

Dartmouth's Hermes Electronics Ltd. has been awarded a contract amounting to \$1,100,000 (U.S.) by the U.S. Army to supply Communication Receiving Antenna Arrays, spare parts and manuals, Gerald Regan, Secretary of State for Fitness and Amateur Sports, announced today on behalf of Trade Minister Ed Lumley.

Placed through the Canadian Commercial Corporation under the Canada-U.S. Defence Production Sharing Arrangement, the contract calls for 22 units, with an increase option clause that, if exercised, would bring the total value of the contract to \$1.6 million (U.S.).

Antenna equipment designed and developed by Hermes has now enjoyed world-wide sales of more than \$5 million. Production on the U.S. Army contract will entail approximately 20,000 man hours, providing employment for 14 people until late 1983.

Canadian Commercial Corporation contracts with foreign governments and international agencies on behalf of Canadian suppliers of goods and services. Last year CCC achieved sales of over \$400 million involving 500 companies and more than 50 foreign customers.

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