

FELL-FAB PRODUCTS/FELL-FAB INTERNATIONAL INC.

P.O. Box 3303
Station C
2343 Barton Street East
Hamilton, Ontario
L8H 7L6

Contact: Bert Tufts, President/Glen Fell, V.P. Int'l Marketing
Tel: (416) 560-9230
Fax: (416) 560-9846

Keywords: Military personnel equipment, webbing, fieldpack, gaiters, ground chemical and biological warfare hoods and clothing, soft armour, covers for shipping and storing equipment. Aircraft: acoustic and thermal insulation, fireblocking and interior upholstery, cargo restraint systems.

History: Privately held Canadian Company. Established in 1952.

Capability: Innovative manufacturing of engineered textile products using computer aided design and computer aided manufacturing.

Experience: Fell-Fab holds twelve patents serving a variety of industries. Exporting 60% of production. 1988 Canada Bronze Award for Business Excellence.

Equipment: Computer aided cutting, state-of-the-art sewing, heat, ultrasonic, RF sealing, bar coding and EDI.

Plant Size: 60,000 square feet

Gross Sales: \$10 M

Export Sales: \$6 M

Export Markets: U.S.A., Africa, Europe, East Europe, Scandinavia

Ratio, Commercial/Defence: 3/1

Joint Ventures: Two local companies servicing specialized industries.

Date of this profile: January 20, 1992.