(C) <u>CANADIAN COMMERCIAL CORPORATION</u>

The Canadian Commercial Corporation (CCC) was established by an Act of Parliament in 1946 to assist in the development of trade between Canada and other nations. CCC acts as the contracting agency when foreign governments and international agencies wish to purchase goods or services from Canada on a government-to-government basis. The customer is assured that the Canadian supplier is considered by the Government of Canada to be financially and technically capable of conforming with bid specifications, contract terms, and supplier warranties.

CCC's sales cover a wide range of Canadian exports, from individual commercial and defence-related items valued at a few thousand dollars, to high-technology equipment and systems worth \$50 million or more. These sales are handled by both CCC corporate staff, and Supply and Services Canada, particularly for defence products.

Arrangements can also be made to have quality assurance and acceptance of defence goods carried out in Canada on behalf of the customer government by the Canadian Department of National Defence.

To date, CCC has contracted for the export of over \$15 billion in goods and services on behalf of thousands of Canadian firms. Enquiries concerning the services of CCC should be addressed to:

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