

REPORT 4  
89/02/06

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 88  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :658-BRIDGETOWN

015-CONSTRUCTION INDUSTRY  
BARBADOS

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

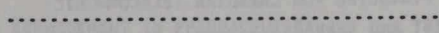
BUILDING PRODUCTS

CONTINUING EFFORTS WITH CANADIAN TRADING HOUSES SPECIALIZING  
IN CONSTRUCTION MATERIAL AND BUILDERS HARDWARE.

ADDITIONAL SALES, PARTICULAR FROM SMALL TO  
MEDIUM SIZE CANADIAN SUPPLIERS.

PROMOTE ESTABLISHMENT OF JOINT VENTURES WITH CANADIAN CONTRACTORS  
IN AT LEAST THREE ISLANDS IN TERRITORY.

TECHNOLOGY TRANSFER, INVESTMENT FROM CANADA  
PLUS MACHINERY AND EQUIPMENT TO TERRITORY.



TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 CONTINUE EFFORTS WITH CDN. TRADING HOUSES  
SPECIALIZING IN CONSTRUCTION MATERIALS & BLDRS  
HARDWARE. ONGOING LIAISON WITH CARIBBEAN DVLPMT  
BANK AND EXECUTING AGENCIES ON INFRASTRUCTURE  
PROJECTS.

LIMITED ACTIVITY: 2 CANADIAN FIRMS PREQUALIFIED  
PORT DESIGN STUDY - ST. LUCIA.  
SIZEABLE VOLUME SALES OF IRON DUCTILE PIPE TO  
SEVERAL ISLANDS THIS QUARTER.

QUARTER: 2 Specific infrastructure projects identified and  
pursued (some CDB funded).

Projects include airport rehabilitation (Belize)  
steel reservoirs (St. Lucia, Bahamas) power  
project (BVI), multi project (Grenadines).

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