REPORT 4 88/07/27

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 87 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

Page 6

POST : 510-BEIJING

007-POWER & ENERGY EQUIP. & SERV.
PEOPLE'S REP OF CHINA

FLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

DETERMINE CHINESE INTENTIONS RE KEY HYDRO DEVELOPMENTS AND PRIORIZE THEM

THERMAL

BIDS ON BOILER ISLANDS FOR THREE MAJOR THERMAL PLANTS (LUO HUANG, DEZHOU, SHIDOU KOU).

EXPLORE AND IDENTIFY WHICH IS THE NEXT TRANCHE OF THERMAL PLANTS, AND SEEK A COMMITMENT FOR A NEGOTIATED CONTRACT

NUCLEAR

SUPPORT AECL'S ACTIVITIES IN PROMOTION OF SLOWPOKE REACTOR.

TO ESTABLISH NUCLEAR CO-OPERATION AGREEMENT.

CLARIFY MORE PRECISELY THE PRIORITIES AND TIMING OF CHINESE EXPANSION PROJECTS.

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTER: 1 ----

QUARTER: 2 TO DEVELOP CANADA/PRC NUCLEAR COOPERATION.

QUARTER: 3 ----

QUARTER: 4 ----

ANTICIPATED RESULTS:

ABILITY TO RE-FOCUS ON HIGH PRIORITY HYDRO

OPPORTUNITIES.

CANADA SHOULD WIN AT LEAST ONE.

POSITION CANADIAN SUPPLIERS FOR THE NEXT ROUND OF THERMAL GENERATING CONSTRUCTION.

AGREEMENT ON BUILDING OF DEMONSTRATION UNIT

IN QIQIHAR (HEILONGJIANG).

PAVE THE WAY FOR FUTURE TECHNOLOGY SALES.

BETTER POSITION CANADIAN FIRMS FOR BIDDING

SUCCESS.

QUARTERLY RESULTS REPORTED:

SUPPORT TO 25-PERSON AECL DELEGATION TO CHINA IN

SEPTEMBER 87.