

stances, but whenever we have found them willing to take less than the regular price we have either bought it, or frequently suggested their names to some of our customers, telling them that Mr. so and so had a little very nice honey, and being willing, to take less than the market price we would advise them to get it at once. After they had sold their crop for less than it was worth, we would then tell them why we did it. If they were determined to charge less for their honey than they could get for it, at the same perfectly willing to ask and get more if possible for everything else they had to sell than it was worth, we were equally willing to oblige our friends by letting them know where they could get honey for less than its value. This method sets them to thinking, especially if they find they have lost a little, and they will try next time in almost every instance to get the highest price.

Ontario Beekeeper's Association.

ANNUAL MEETING AT ST. CATHARINES, JAN 7, 8, '91
 THE following circulars have been sent to all members of the Ontario Beekeeper's Association, by Secretary Couse, and it is to be hoped that a large number will take advantage of the reduced rates which have been granted. It is also desirable that as many as possible send along their renewal membership fee of \$1.00 per annum, so that there may be a good choice of officers for 1891. Although it cannot be officially announced, still, there will likely be the usual premium to members. We mention this in case some have been induced to become members because of these yearly premiums, though it would be painful to think that such were the first consideration. Let all turn out and have a grand meeting. All being well, both editors of the CANADIAN BEE JOURNAL will be on hand for the first session.

Dear Sir,—You are respectfully requested to be present at the annual meeting of the above association, to be held in the Court House, city St. Catharines, on January 7 and 8, 1891.

Arrangements have been made with the O. P. R. and G. T. R. for the usual reduced rates to persons attending the convention, as follows: By purchasing a full-fare single ticket to St. Catharines, and getting the agent to fill in the usual delegates certificate (all agents will supply these for the asking), you will be allowed to return home (by same route) for one-third single fare, provided that fifty or more persons

attend the convention, who have paid railway fares, and who hold these certificates. If less than fifty you will pay two-thirds single fare in returning. A certificate will be required for each line of railroad travelled over, and they must be obtained at the starting points. Without these certificates no reduction in return fare can be obtained. Buy your ticket and ask for certificate ten minutes before train is due to leave, if you would be sure of getting it. Special hotel rates have been arranged for: Welland House; \$1.50 per day; International, \$1.00 per day. Both are convenient to the Court House.

If you find it impossible to attend, you will confer a favor, by forwarding the membership fee (\$1.00) for 1891, so as to reach me by the 5th of January. It is desirable that there be as many members as possible from amongst whom to select officers for the coming year.

The prospects are for a large and interesting meeting, and you will do well to attend.

St. Catharines is distant only 11 miles from Niagara falls, and there is frequent train accommodation to and from this great natural wonder.

Trusting to have you with us, I am, yours truly,

W. COUSE, Secretary.

Streetsville, Dec. 26, 1890.

PROGRAMME—FIRST DAY.

- January 7th, 2.30 p.m.;
- Minutes of last meeting.
- Director's Report.
- Secretary's "
- Treasurer's "
- Auditor's "
- Affiliated Societies' Report.
- 7 p.m.—President's Address.
- Paper by R. McKnight,—Honey Bearing Plants.

SECOND DAY.

- 9 a.m.—Election of officers.
- Report of Foul Brood Inspector.
- Paper by D. A. Jones.—The best Honey—Where obtainable.
- 1 p.m.—Paper by Dr. A. E. Harvey—various kinds of bees and their respective values.
- Paper by C. W. Post—How to manage out-apiaries.

CLUBBING LIST.

We will club the CANADIAN BEE JOURNAL with any of the publications below at the prices quoted in the LAST column:

	COMMONED. COLUMNS.	
The Canadian Bee Journal.....	\$.75	
and American Bee Journal (w) ..	1.75	\$1.60
Gleanings in Bee Culture (s-m) ..	1.75	1.60
Beekeepers' Review (m)	1.25	1.15
Beekeepers' Guide (m)	1.25	1.15
Apiculturist (m)	1.50	1.35
Beekeepers' Advance (s)	1.25	1.15