

Glass Bros. GREAT ANNIVERSARY SHOE SALE

IS EXTENDING THE RESOURCES AND BUYING FACILITIES OF THE STORE FAR BEYOND THE LOCAL LIMITS

Invincible Supremacy of Glass Bros.' Shoes
and Anniversary Prices

A Splendid Showing of Bargains For Saturday

THE TREMENDOUS RUSH OF BUSINESS DURING THIS FOURTH ANNIVERSARY SALE HAS LEFT US WITH A GREAT NUMBER OF BROKEN LINES. TOMORROW WE PROPOSE OFFERING THESE TO YOU AT A STILL GREATER REDUCTION. LAST SATURDAY WAS ONE OF THE HEAVIEST BUSINESS DAYS IN OUR HISTORY. WITH THE STILL GREATER REDUCTIONS OFFERED TOMORROW OUGHT TO MORE THAN DOUBLE IT.

Look at these Specials for Saturday

At \$3.95
Special lines of Men's \$5.50 and \$6.00 boots and oxfords, black and tan.

At \$2.95
Four lines of Men's fine calf boots, \$5.00 values

At \$2.45
Two lines of Men's calf boots, all new stock, \$3.50 values

At \$1.95
Men's \$2.75 calf bluchers.

AND THESE

At \$3.75

120 pair Ladies' fine kid and patent leather lace boots, \$5.00 grades.

At \$2.95

260 pair Ladies' fine black and tan oxfords and boots, American makes \$4.00 to \$5.00 values.

At \$1.95

78 pair odd lot Ladies' fine boots, Bell's and Slater's makes, \$5.00 values.

Boys' and Girls' Shoes at like reductions.

An emphatic, practical approval of this Great Anniversary Sale is the very large amount of business we have done this week. The public judgment is final, the people know values, that's why they crowd our store all day long.

We Guarantee Every Reduction to be Genuine

This sale is under our own management, no fake schemes, no outside assistance, absolutely under our own control. All shoes and prices guaranteed by us to be as represented. No increased prices, just lowered prices. This, along with an appreciative public, makes our anniversary sale a hummer.

The success of the Anniversary Sale is a great satisfaction to us. The business greatly exceeds our expectations, showing that the people appreciate genuine bargains in shoes and are ready to respond to honest advertising by a reliable house. We guarantee your money back if dissatisfied.

Compare our Stock, the Prices
And Your Business is Ours

1906 to 1910
4 Years Old

Glass Bros & Co. 120 8th Ave. West
ANNIVERSARY SALE

1906 to 1910
4 Years Old

Not Cheap Shoes Here, but
Good Shoes
At Anniversary Sale Prices

ORNAMENTAL LIGHTS FOR CITY STREETS

The Citizens Uniting With the City in Getting More Artistic Method of Illumination.

According to information that has been furnished Aid, George E. Wood, an important step has already been taken toward providing the city with ornamental street lights. The agent of the company that manufactures the Corinthian iron posts that have been approved by the commissioners has informed him that he already has so many orders from merchants for the posts that he has sent for a carload. Mr. C. D. Taprell, owner of the Alberta hotel, told Aid, Wood that he will get eight of the posts. Mr. W. R. Hull, owner of the Hull block and the Grain Exchange building, told him he would get seven, and Mr. P. Burns, who is to erect a new block on the corner of Eighth avenue and Second street east, told him that he would get about the same number. In fact, Aid, Wood has not spoken to a single business man who has not spoken to him warmly on the subject. It is thought that when other merchants find how greatly the ornamental lights improve the attractiveness of establishments they are placed in front of, they will be long in following the example of those who take the step first. Mayor Jameson will suggest to Supt. Price of the C. P. R. that the railroad install the same form of illumination in front of its station. With the lights at night and the fountain by day, and the new addition besides, the depot would present a splendid appearance.

The city has offered to furnish the electric current needed free to the merchants, the latter to bear the cost of installation. In some cities the merchants are also compelled to pay a portion of the cost of the electric energy. The city has already taken steps to order 80 of the most improved style of arc lights, known as magnetic lights, but most of them will not be needed, at least in the business section, if the ornamental lights are installed.

To get the wires into the ornamental standards it will be necessary to provide wire ducts along the streets or under the sidewalks, and this will be some expense. It is an expense, however, that the city will have to bear.

Senator Will Lose His Seat

Ottawa, April 28.—Because of non-attendance of the senate for two years, Senator Sullivan (Conservative, Kingston) probably will lose his seat. Last session he was ill and unable to attend, but so far this session has not been present.

Guests of Queen of Netherlands

The Hague, April 28.—Thodore Roosevelt was the guest of the Netherlands today. Accompanied by Mrs. Roosevelt, daughter and son, Mr. Roosevelt was escorted from the frontier station at Rosendale to Het Loo, where at the royal chateau they were greeted by Queen Wilhelmina.

If you want to get the highest figure for your real estate, put an ad. in the Albertan.

THE CANADIAN TRADE IN SOUTH AFRICA

Severe Criticism of Lax Methods of Lumber and Carriage Exporters.

Mr. H. R. Pousette, the Canadian Trade Commissioner at Durban, South Africa, writes to the Department at Ottawa as follows:
On a recent trip to the Transvaal, constant complaints were heard directed against the methods of Canadian exporters and the quality of the goods shipped. Some of the timber merchants were most indignant at the treatment meted out to them, and stated there is the greatest difficulty in obtaining timber up to specification. In conversations with some of the leading merchants of South Africa are to be taken as a criterion, it has to be regretfully concluded that the reputation of Canadian lumber exporters here is anything but savory. Dealing with Sweden, on the other hand, appeared to be much more satisfactory, and there seemed to be little trouble in procuring the material as ordered. Although they refrained from so expressing it, it simply meant that the practices of the Swedes were considered more honest than those of the Canadians. Certainly no one will contend that to send out lumber below the specification charged for, and with an inspector's note attached, is right.

Inquiring for Reliable Exporters.
One large firm stated that they had recently imported a shipment of lumber from an Ontario firm. As it was intended for a large government building, in which only good material was being used, they specified the best, and paid from \$72.50 to \$80 per 1,000 feet. However, when forwarded to

the building contractors, much of it was rejected as being scaly.

To verify his statements, the partner who was discussing the subject showed me the correspondence. He said that if he could be recommended to a reliable exporter he would place a trial order at once, and if this arrived satisfactorily, would follow with large ones. He also mentioned that they paid cash in New York, and neither asked nor asked credit.

A Repeat Order Canceled.

Another firm, when interviewed, made the statement that they were highly pleased with a shipment of planks recently received from another Ontario shipper, and intended calling over to repeat the order. A few days later, however, in answer to a request from this office for permission to hand the name of this shipper to the importers mentioned above, they replied by an invitation to come over and inspect the lumber. On going through the shipment more carefully and putting it through the sawmill before sending the cable, much of it was discovered to be poor "shaky clear" instead of "carpenter's clear," a fact really patent to a novice. It is needless to say no repeat order was dispatched.

Recently two small trial shipments of carriage seats have been received by Durban firms from an Ontario factory. An absurdly long time elapsed before these were despatched, it is true, but their arrival has given immense satisfaction. If this company will only improve their business methods, a lucrative trade awaits them.

Trial Shipment of Carriages.

Some time ago a trial order for a light travelling wagon or democrat, with a canopy-top, for an up-country Government department was put through this office and sent to a Canadian firm. The utmost expedition was shown in despatching this, and the manufacturers showed in their correspondence a most commendable desire to please. The vehicle arrived last month, and was inspected by me in the Transvaal. The wheels, under wagon and box were apparently excellent, but the cushions created a most unfavorable impression, and to a certain extent, marred the effect of the other parts. They were covered with imitation leather, stuffed with wood shavings, and fitted with the cheapest springs, despite the stipulation that there was to be nothing flimsy about the construction.

It can only be concluded that this was the result of carelessness on the part of one of the factory foremen. The cushions on the seat may not seem of much importance to some, but no detail should be too trifling to justify inattention. In a case such as this, it is apt to direct suspicion to other parts, and, in any case, make purchasers less inclined to repeat orders for fear of similar occurrence. Every vehicle before shipment to this country should be first assembled to see that the parts are complete and fit-together properly, and care should be taken to ensure that the varnish is perfectly dry.

Lamentable Effects of Unbusinesslike Methods.
On November 11 another up-country Government trial order for two light travelling wagons was sent to two different firms in the Dominion. One replied at once to say that in spite of its

being a special design, every endeavor would be made to ship it in 30 days. On February 11 a letter was received from the other to say that the price quoted for their vehicle only applied to orders of six or more, and it would be impossible to accept the business, although no such stipulation was ever mentioned in their letter when submitting special designs and quoting for same.

Alacrity of an Exemplary Firm.

As a pleasant contrast comes an encouraging letter from a Canadian

other firm. However, this has not been given, and it is not likely to be. Furthermore, not only was this official who has power to place substantial orders, disgusted, but he has evidently communicated the facts to a large importing house with whom arrangements have recently been concluded to take up an agency for Canadian carriages. His attitude can be readily understood, as such an incident is enough to put off any business man.

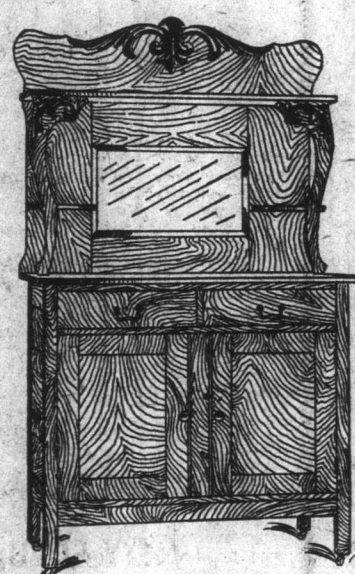
As a pleasant contrast comes an encouraging letter from a Canadian

firm in the Dominion. As a result of a reply to a circular letter from this office in the latter part of last year an agency was arranged for a certain firm last December. A trial order was forwarded for about half a carload of goods, with some suggestions accompanying it. The reply this morning stated that the goods would be expeditiously shipped—indeed, they are now more than half way across—and that the suggestions were being closely followed. Three price lists were included in the letter, one just out of date showing the price in decimal currency; one, the new prices in the same

currency, and another quoting prices in sterling, and bearing on the one and on each double page in the book the name of the local firm handling these goods. If there were only a few firms like this in Canada, Canadian export trade would double itself in ten years.

Sir George Newnes is ill

London, April 28.—Sir George Newnes, founder of Westminster Gazette, Truths and Strand, and one of international chess trophy, bearing his name, is seriously ill.

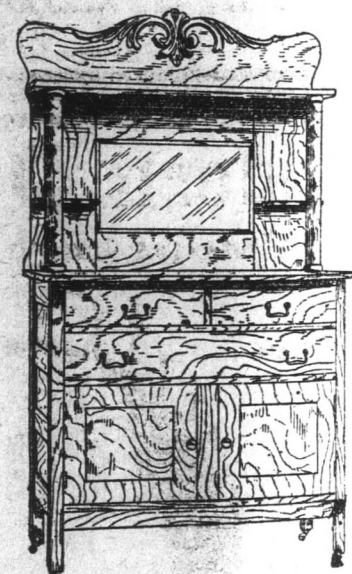


No. 5420 Sideboard

ROYAL OAK SIDEBOARDS

No 5420 has a golden gloss, is 77 in. high, 44 in. wide and 19 in. deep. Mirror, 14 in. by 24 in., X.L. bevel. Special price \$13.75

No. 5431 is also 77 in. high, 44 in. wide and 19 in. deep. Mirror 14 in. by 24 in., X.L. bevel. Special price \$15.75



No. 5431 Sideboard

Don't Forget

We have in stock the finest assortment of Wilton, Axminster, Brussels, and Tapestry Rugs ever shown in Alberta. It will pay you to look these over.

Calgary Furniture Store
LIMITED
COMPLETE HOUSE FURNISHERS & DECORATORS

Bothered with Pimples?

That's because there is poison in your system. Stuart's Calcium Sulphide which kills the poisons that create pimples and boils. A free trial will convince you. 50c per box at the druggist.

Send for free sample to F. A. Stuart Co., 175 Stuart Bldg. Marshall, Mich.

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