

Office of the Excelsior Sewing Machine Co.,  
90 and 92 King Street East, Toronto,

October.....1867.

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Herewith enclosed please find Circulars relative to our new and rapidly selling Family Sewing Machine. No machine ever sold more readily, or gave better satisfaction. It not being represented in your locality as yet, we are desirous of appointing you as our Agent there, and will send you a Sample Machine, all complete, on receipt of the wholesale price, viz, \$9; or, if you cannot take an Agency yourself, and will secure for us a good Agent, when such Agent orders one dozen machines, we will present you for your trouble, one of our best machines, or nine dollars in money, just which you may prefer.

Please preserve this Circular, and when you have secured an Agent for us, return it to our Office, with your signature upon it, together with the signature of the postmaster of your place, as evidence of your having received such inducements directly from us. We simply request this, that we may make no error in forwarding the remuneration to right parties. Please let us hear from you soon.

Yours truly,

**W. A. WHITE & CO.,**