

BRITISH COLUMBIA

WILSON TRADING CANADA LTD.

230 - 2288 No. 5 Road
Richmond, BC
V6X 2T1

Contact: *Wilson Choy, Managing Director*

Telephone: 604-244-9608

Fax: 604-274-8193

Products: *Geoduck — Fresh, frozen, live, salted/dried, gift pack; Groundfish, Salmon — Fresh, frozen, dried/salted, gift pack; Horse Clam — Fresh, frozen, live, gift pack*

Annual Sales Range: 0.5 - 2.5M

Percentage of Sales Exported: 20%

Number of Employees: 10

Type of Business: *Processor, Exporter, Importer, Trader, Wholesaler/Distributor*

Production Period: *Year round*

Brands: *Globe*

Countries of Interest: *Worldwide*

ZBT INTERNATIONAL CARGO COMPANY

(Div. of Multi-Mate Industries Ltd.)
1830 McNicoll Ave.
Vancouver, BC
V6J 1A4

Contact: *Martin N. Kruger, Executive Director*

Telephone: 604-736-6939

Fax: 604-739-9778

E-mail: *mkzbt@ultranet.ca*

Products: *Sockeye Salmon and other species packed in metal containers; Smoked Salmon*

Annual Sales Range: 2.5 - 10M

Percentage of Sales Exported: 75%

Number of Employees: 4

Type of Business: *Exporter, Trader*

Production Period: *Year round*

Brands: *"Private" label only*

WOOD BAY SEAFOOD LTD.

R.R. #1, Field Site C-78
Sechelt, BC
V0N 3A0

Contact: *Roger Engeset, President*

Scott Macey, Manager

Telephone: 604-885-4062

Fax: 604-885-0975

Products: *Value Added Salmon — Smoked, marinated, fillets, jerky*

Annual Sales Range: 4 - 8M

Percentage of Sales Exported: 100%

Number of Employees: 30

Type of Business: *Processor*

Production Period: *Year round*

Brands: *Wood Bay Seafood*

Countries of Interest: *Canada, United States, Japan, Korea, China, Israel, Australia, Taiwan, Hong Kong, Mexico, Germany, Switzerland*