ATLANTIC FURNITURE MANUFACTURING LTD.

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Dennis Ripoli

Vice President

Atlantic Furniture Manufacturing produces several lines of upholstered furniture, Coventry, Briarwood, Architect and most recently Stylus. Located in Burnaby, British Columbia, the company produces and sells to retail stores, designers and contract sales.

Atlantic had its beginning in 1959, when, under the name of D.B. Lewis Fine Furniture Ltd., it started manufacturing living room furniture. At this point, it had 8 employees and produced 15 pieces of furniture per day, servicing B.C. and parts of Alberta.

Today Atlantic is currently producing 75 pieces of upholstery per day, employing 60 people. It is a family owned and run business with long time employees.

95% of all Atlantic sales are to Western Canada. The company has over 200 retail dealers, 150 designers and many contract accounts that it sells to. Regional agencies are located in British Columbia, Alberta, Saskatchewan and Manitoba.

Atlantic is planning to broaden their sales into Eastern Canada and more into the Pacific Northwest. The company is also concentrating on expanding the contract sales division. While Atlantic has created new lines of quality built upholstery, they are also keeping a 4 to 6 week delivery, a priority along with quality control.

Products for Export

Furniture, Hotel & Motel, all kinds