

**U.S. IMPORTERS GENERALLY SEEKING  
SOURCES OF SUPPLY**

**Company:** Alexanders  
**Address:** 31 West 34th Street  
New York, NY 10001  
**Contact:** Mr. Ralph Matinez  
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**Company:** Discovery Toys  
**Address:** 2530 Arnold Drive  
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Martinez, CA 94553  
**Contact:** Ms. Joan Launspach  
**Title:** Product Control Analyst  
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**Telex/Fax:** 415-370-0289 (Fax)

**Company:** Betti Industry  
**Address:** 6 Empire Blvd  
Moonachie, NJ 07074  
**Contact:** Ms. Rhonda Fletcher  
**Title:** Sales Representative  
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**Telex/Fax:** 201-440-4463 (Fax)

**Company:** Dolly Toys Incorporated  
**Address:** 320 North 4th Street  
Tipp City, OH 45371  
**Contact:** Mr. Jim Bertke  
**Title:** Purchasing Manager  
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**Telex/Fax:** 513-667-8758 (Fax)

**Company:** Brook Stone  
**Address:** Voss Farm Road  
Peterborough, NH 03458  
**Contact:** Ms. Karen Gray-Plaisted  
**Title:** Manager of Cost Goods  
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**Company:** Fisher Price  
**Address:** 636 Girard Avenue East  
Aurora, NY 14052  
**Contact:** Mr. Jens Hoeg  
**Title:** Director of Purchasing  
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**Company:** Childcraft Corporation  
**Address:** 20 Kilmere Road  
Edison, NJ 08818  
**Contact:** Ms. Peggy Hover  
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**Company:** Fun World  
**Address:** 80 Voice Road  
Carle Place, NY 11514  
**Contact:** Mr. Louis Fonte  
**Title:** Import Manager  
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**Company:** Coleco Industry  
**Address:** 999 Quaker Lane South  
Hartford, CT 06110  
**Contact:** Mr. Bill Berlimes  
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**Company:** Great American Fun  
**Address:** 3656 Taragan Drive  
Columbus, OH 43228  
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