

REPORT 3
REV. 1/2/62

FORM 1640-2000TA

PLANNING:

ALL SUB-DIVISIONS

ESTABLISH DIRECT CONTACT WITH KEY OFFICIALS OF ECOPETROL AND FOREIGN OIL & GAS OPERATORS.

REVIEW OF CONTRACTS MADE DURING PAST THREE MONTHS WITH VIEW TO IDENTIFYING KEY REPRESENTATION AGREEMENTS.

PROMOTE CANADIAN NATURAL GAS INDUSTRY CAPABILITY AND EXPERIENCE AMONG MEXICAN ENERGY CENTRAL MEMBERS.

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTER 1 COL. PROMOTE CANADIAN INDUSTRY AS LEADING SOURCE OF TECHNOLOGY OF VALUE TO COLOMBIA (I.E. RESEARCH AND DEVELOPMENT TECHNOLOGY POLYETHYLENE TUBING LSA).

QUARTER 2

QUARTER 3

QUARTER 4

Dept. of External Affairs
Min. des Affaires extérieures
OTTAWA
DEC 9 1986
RETURN TO DEPARTMENTAL LIBRARY
RETOURNER A LA BIBLIOTHÈQUE DU MINISTÈRE

OIL-OIL & GAS EQUIPMENT SERVICES
COLOMBIA

LATIN AMERICA & CARIBBEAN
AMÉRIQUE LATINE ET ANTILLES

<u>Mission</u>	<u>ANTICIPATED RESULTS</u>	<u>Page</u>
Bogota	LEARN CURRENT STATUS OF PLANNED PROJECTS AND WE CAN UPGRADE CANADIAN PARTICIPATION	1
Brasilia	TO HELP ESTABLISH FOUR NEW REPAIR AGREEMENTS	12
Bridgetown	INCREASE POSSIBILITY OF WINNING PIPELINE CONSTRUCTION PROJECT.	18
Buenos Aires		23
Caracas	QUARTERLY RESULTS REPORT	33
Guatemala	DO - TECHNICAL SUPPORT & ASSESSMENT OF PETROL CONTRACT FOR TECHNICAL ASSISTANCE	38
Havana	EUR TRAINING INST. FOR POST-INSTALLED LUBRICANTS CDA TO PREPARE BID FOR PA. STROY. PLANT & EQUIP. NOTED CON TECHN. COL. POST INVITATION 2 OFFICIAL	43
Kingston		47
Lima		55
Mexico		61
Port-of-Spain		68
San Jose		72
Santiago		82
Sao Paulo		87