

Sales Promotions \_\_\_\_\_ Payment of duties and brokerage fees \_\_\_\_\_

Others \_\_\_\_\_

Export fabric and/or finish preference: \_\_\_\_\_

Design changes to accommodate export market: \_\_\_\_\_

Mode of export shipments: \_\_\_\_\_

Present and former export customers. (Use additional sheet if necessary):

1. Customer Name: \_\_\_\_\_ Name of contact: \_\_\_\_\_

Address: \_\_\_\_\_

Phone No.: \_\_\_\_\_ 1984 Dollar Volume (U.S. \$): \_\_\_\_\_

Present or former customer: \_\_\_\_\_

2. Customer Name: \_\_\_\_\_ Name of contact: \_\_\_\_\_

Address: \_\_\_\_\_

Phone No.: \_\_\_\_\_ 1984 Dollar Volume (U.S. \$): \_\_\_\_\_

Present or former customer: \_\_\_\_\_

3. Customer Name: \_\_\_\_\_ Name of contact: \_\_\_\_\_

Address: \_\_\_\_\_

Phone No.: \_\_\_\_\_ 1984 Dollar Volume (U.S. \$): \_\_\_\_\_

Present or former customer: \_\_\_\_\_

4. Customer Name: \_\_\_\_\_ Name of contact: \_\_\_\_\_

Address: \_\_\_\_\_

Phone No. \_\_\_\_\_ 1984 Dollar Volume (U.S. \$): \_\_\_\_\_

Present or former customer: \_\_\_\_\_

Location of U. S. showrooms: \_\_\_\_\_

Other comments: \_\_\_\_\_

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