

The Trade Development Offices are also responsible for assisting and advising exporters on marketing of their products/services and on informing business people about export services provided by the Canadian government and about export opportunities as they arise.

If your company requires assistance in identifying overseas markets for your products, you should contact your nearest Regional Office of the Department of Regional Industrial Expansion (DRIE). These offices, located in each province (see Section VIII), assist exporters with market planning and can arrange for the assistance of both the relevant Trade Development Office in Ottawa and the trade commissioners overseas.

Export Development Corporation

The Export Development Corporation (EDC) is a Canadian Crown Corporation whose purpose is to facilitate and develop Canada's export trade.

EDC provides insurance, guarantees and export financing which, combined with financial advice and the organization of financial packages, facilitate the sale of Canadian goods and services abroad.

The Corporation offers the following programs:

A. Export Insurance Programs

Export Credits Insurance

- Global Comprehensive Insurance
- Global Political Insurance
- Selective Political Insurance
- U.S.A. Commercial Risk (Small Business) Insurance
- U.S.A. Commercial Risk (Deductible) Insurance
- Short-Term Bulk Agriculture Credits Insurance
- Medium-Term Bulk Agriculture Credits Insurance
- Specific Transaction Insurance
- Equipment (Political Risk) Insurance

Foreign Investment Insurance

- Foreign Investment Insurance

Performance-Related Insurance

- Performance Security Insurance
- Bid Security Insurance
- Consortium Insurance
- Surety Bond Insurance