

Before entering into a contractual agreement with a company, readers are advised to verify the bona fides of the companies listed here.

COSTA RICA — A large agricultural cooperative that produces sugar, coffee and oranges is seeking **new and second-hand equipment for food processing.** The cooperative urgently needs the processing equipment for citrus fruit juice production. Correspondence in Spanish would be more effective, though written English is understood. Interested Canadian firms may contact directly Dagoberto Rodriguez, Cooperativa Agricola Industrial Victoria R. L., Apartado Postal 176-4100, Grecia, Costa Rica. Tel.: (506) 44-5638/5866. Fax: (506) 44-63-46.

ETHIOPIA — With a bid closing date of December 10, 1992, the Institute of Agriculture Research is inviting sealed bids from eligible bidders for the supply of **agricultural machinery** (five sets of seed-cleaning and processing equipment, four combine harvesters, seven tractors and loader-mounted digger, and agricultural implements); **vehicles** (12 station wagons, five pick-ups and three buses); and **21 radio receivers.** Tender documents (No. IDA-1521-ET-2-92) are available against payment of approximately C\$15.00. Interested Canadian suppliers may contact DOMCAN (telex 21053); or fax 251-1-512818 for assistance in obtaining tender documents.

FURSTENTUM LIECHTENSTEIN — A company here seeks suppliers of **food and non-food**

products (consumer goods); **industrial/chemical intermediates; generic pharmaceuticals and related technology** (sales of production licenses and manufacturing units). Contact A. Beck Ag. Tel.: 41-75 2 83 77. Fax: 41-75 8 10 10.

IRAN — A trading company with five years of experience in supply-

BUSINESS OPPORTUNITIES

ing raw and semi-finished material to tire rubber and soap manufacturers wishes to import the following from Canadian companies: **non-edible tallow, edible and non-edible essence, butadiene rubber, ethylene propylene monomer, styrene butadiene rubber, isobutene isoprene rubber (non-standing), and butadiene rubber (oil extended).** Contact Trans Khazar Trading Company, 62, Fatemi Avenue, Tehran, Iran. Tel./ Fax: (021) 654579.

NEW ZEALAND — A newly-formed company specializing in the electronics field seeks to expand its product line with **new and innovative electronic products.** Contact Stephen Loo, Knight Werkes Ltd., P.O. Box 97-458, South Auckland Mail Centre, Auckland, New Zealand.

NEW ZEALAND — A company seeks a manufacturer in Canada to make its **ergonomically-designed chair** to sell in the North American market. A component would have to be purchased from the company in New Zealand and a royalty would be required. Contact Ross Rieger, Managing

Director, Health Appliance Centre, P.O. Box 56-248, Auckland, New Zealand.

PHILIPPINES — A well-established company engaged in the manufacture and distribution of **water purification and water treatment equipment** is interested in associating with **Canadian companies for partial assembly or manufacture of such equipment** for the Asian and Philippine markets. Contact Robert So, President, Systemnomics (Philippines) Inc., P.O. Box 2068, Manila, Philippines 1099. Tel.: (632) 22-16-71. Fax: (632) 522-4147.

TAIWAN — Suppliers of various quantities and qualities of **scrap rails, cast iron, wood, mild aluminum, mild steel and scrap copper wires and cables** are being sought by a Taiwan company. Complete specifications and details are available from the Taiwan Trade Centre, Place Montreal Trust, 1800 McGill College Ave., Suite 2108, Montreal, Quebec H3A 3J6. Tel.: (514) 844-8909. Fax: (514) 844-9246.

UNITED STATES — An importer and distributor of **toys, novelties and low to medium technology consumer and industrial products** is interested in establishing agreements with small to medium-size Canadian companies that have not yet penetrated the U.S. market. Send product literature, price lists and inquiries to: J.M. Mumford, President, Tradewell International, Inc., 4902 Carlisle Pike, #293, Mechanicsburg, PA 17055 USA. Tel/ Fax: (717) 697-6529.