

Rebellion. Histories of the war, &c ; books printed in the South during that period bring good prices, because they are not plentiful. Works on the American Indians are also in good demand."

"Do you often get one volume of a work and not the other?"

"Yes, of course we don't pay much for the first, because we may wait for years before we get the second, but we can afford to pay well for vol. two."

Taking a volume with rough edges down from a shelf, the dealer said, "That adds to the price. Books with untrimmed leaves bring much more than those in which the leaves are cut down. Rare old classics are sought for, and even the large publishing houses buy them. Well-preserved editions of the *Spectator*, *Guardian* and *Tatler* bring good prices. Among books that are desired are works on manufacturing subjects."

The dealer went on to say that books were sometimes secured that when sent abroad brought almost fabulous prices. These generally were books that had been brought to this country by emigrants.

Sometimes they were sold by poor foreigners to rag dealers and so came into the hands of the second-hand book men. Speaking of the business done by corner bookstalls, he said that this was gradually losing ground, and in a few years they would be but memories.

"Who buy your books?" the visitor asked.

"We publish a catalogue at intervals, and this we send to every library in the country. It contains a descriptive list of all the odd, curious and rare volumes that we have, and should they want any of them, they know where to send."

"Are there many collectors in your city?"

"Not nearly so many as there used to be. The lovers of old books seem to be dying off; but there are a few who still come and always have an eye for the queer and rare. One is very enthusiastic on the subject; he comes almost every