#### TRADE NOTES.

Alberta.

CALGARY.—The American Abell Engine & Thresher Co., Toronto, have opened up a large warehouse here.

MONTREAL.—J. W. Williamson, 54 Notre Dame Street East, Montreal, Canadian agents for Hendry's patent laminated leather belting, have made arrangements to carry a stock so as to be able to fill orders for any size belts on short notice.

SOREL.—On November 27, 200 feet of the Government wharf, situated on the east side of the mouth of the Richelieu River, built five years ago, tumbled into the river. Those 200 feet are the continuation of the 500 feet that gave way some time ago.

MONTREAL.—The Goulds Mfg. Co., Seneca Falls, N.Y., have established a branch house in Canada to be known as the Goulds Pump Co. The offices will be in the Coristine Bldg., Montreal. In this way the company will be able to devote every attention to their Canadian business.

### COMPANIES INCORPORATED.

Ontario

WELLAND.—Dain Mfg. Co., Limited, have been incorporated with a capital of \$200,000 to manufacture and sell farm implements and machinery. The provisional directors include Joseph Dain, P. F. Arbeng and B. J. McCormick.

OTTAWA.—Lowe Martin Co., Limited, have been incorporated with a capital of \$20,000 to manufacture and deal in paper box board, paper boxes and pails, etc. The provisional directors include E. D. Lowe, T. H. Martin and R. G. Code, all of Ottawa.

WALLACEBURG.—The Consumers Gas Co., of Wallaceburg, Limited, have been incorporated with a capital of \$40,000 to acquire a franchise to lay down pipes and pipe gas through Wallaceburg. The provisional directors include D. A. Gordon, H. A. Stonehouse and W. W. Hay.

TORONTO.—Brazilian Electric Steel & Smelting Co. have been incorporated with a capital of \$10,000.000 to carry on a mining, milling and reduction business. The provisional directors include J. S. Lovell, W. Bain and Robert Cowans, all of Toronto.

BELLEVILLE.—Marsh & Henthorn, Limited, have been incorporated with a capital of \$100,000 to carry on the business of machinists, founders, mechanical engineers and manufacturers of machinery. The provisional directors include L. W. Marsh, W. H. Henthorn and E. S. Marsh, all of Belleville.

ALLISTON.—Fisher Robson Mfg. Co., Limited, have been incorporated with a capital of \$100,000 to manufacture and sell agricultural and farm implements. The provisional directors include Robert Scott, T. M. Brown and W. J. Hill.

THOROLD.—The Colonial Wood Products Co., Limited, have been incorporated with a capital of \$100,000 to construct, build and operate pulp, paper and lumber mills. The provisional directors include H. B. Eshelman, August Vowerk and William Johnstone.

TORONTO.—The Farah Mining Co., Limited, have been incorporated with a capital of \$2,000,000 to carry on a mining, milling and reduction business. The provisional directors include J. S. Lovell, W. Bain and E. W. McNeill, all of Toronto.

TORONTO.—General Contracting Co., Limited, have been incorporated with a capital of \$100,000 to carry on the business of preparing and supplying plans. The provisional directors include G. H. Kilmer, W.

H. Irving and J. A. McAndrew, all of Toronto.

TORONTO.—Red Jacket Silver Mines, Limited, have been incorporated with a capital of \$1,250,000 to carry on a mining, milling and reduction business. The provisional directors inlude G. H. Sedgewick, F. V. Johns, and G. E. McCann, all of Toronto.

#### Manitoha

WINNIPEG.—Thunder Bay Elevator Co., Limited, have been incorporated with a a capital of \$1,000,000 to carry on an elevator and warehouse business. The provisional directors include J. J. Fisher, S. M. Battram and C. S. Blanchard, all of Winnipeg. Ouebec.

MONTREAL.—Canadian Palace Car Co., Limited, have been incorporated with a capital of \$1,500,000 to manufacture, buy, deal and sell in cars. The provisional directors include A. J. Estes, G. S. Hart and F. H. Markey, all of Montreal.

# Personal Mention

Mr. Geo. C. Burnham, formerly associated with the Allis-Chalmers-Bullock, Limited, has left that concern and entered into partnership wth Kilmer & Pullen, under the style of Kilmer, Pullen & Burnham, McKinnon Bldg., Toronto, electrical engineers and contractors, representing the General Electric Co., of Sweden.

This firm has during the past few years made several important installations of power equipment for central stations and manufacturing plants.

They are at present engaged on an unique installation for M. F. Beach, at Iroquois, Ont.

# Toronto Electric Light Co. goes to William Mackenzie

According to a cable message from Sir Henry M. Pellatt, from England, on November 26 arrangements have been made between himself, William MacKenzie and the English shareholders of Toronto Electric Light Co., whereby Mr. MacKenzie secures control of that company. Nothing definite is known concerning the arrangements, but it is supposed that the Toronto Electric Light Co. would pass under the control of the Toronto Power Co., the latter being the holding company, and that the holders of Toronto Electric would receive eight per cent. guaranteed debenture stock of the Toronto Power Co. Toronto Electric Light now earns between 12 and 13 per cent. and pays 8 per cent. It is current opinion that in view of the probability of competition from a civic plant an assured return of 8 per cent. would be a fair settlement for the shareholders. Those shareholders who might object to it, however, it was stated last night, might have the option of having their stock taken off their hands at a fixed price.

## Railway Commission Issues Order to Abate Smoke Nusiance

The Railway Commission has made an anti-smoke order, which applies, however, only to Ontario cities, and there only to cities which have passed by-laws for the restriction of the smoke nuisance.

Orders have been issued to the railways instructing them to equip all locomotives run within cities in the Province of Ontario with a device which will prevent the issuing of dense and opaque smoke.

However, it is recognized that such smoke must issue at times. The order therefore allows an engine to belch smoke for a minute in any ten minutes in each hour.

In the case of cleaning a fire-box or building a fire, an engine is allowed to belch for six minutes in any hour. In ascending the Scarboro' grade at Toronto, and the Hamilton grade, engines are allowed to belch. There is a penalty of \$25 for each violation.

### TO PLEASE THE CUSTOMER.

To please a customer, is not the least of reasons for adopting new kinks in getting out goods. That was what the management of a textile company discovered when the concern began to send out garments baled into tight bundles instead of packed as in ordinary shipments.

It occured to one of the firms that goods could be packed more closely by making use of a baling frame. Correspondence with firms manufacturing hay bales, finally brought to light a simple piece of apparatus which with a few modifications is now used to compress the garments into compact bales.

This simple method not only expedites packing and handling of goods, but stops leaks caused by petty thieving from the freight ears enroute. A suit of overalls can not be abstracted easily from a package of goods baled under pressure. Freight charges are also reduced.—System.

## KEEP ALIVE.

Tell us, are you advertising
In the same, old foolish way,
Blowing in your dollars
And persist, "It doesn't pay?"

Think the whole world knows your address?
"Cause it hasn't changed in years,"
Wouldn't the pathos of such logic
Drive a billy-goat to tears?

"Just a card" is all you care for, Hidden, lonesome and unread, Like the sign upon a tombstone Telling folks that you are dead.

Wake up, man, and take a tonic,
Bunch your hits and make a drive,
Run a page and change your copy—
Advertise and keep alive!
—Exchange.