

able. An

has been al-
ported that
a greater
re should,
market for
the United
wise, seed
in climate
southern
icious ad-
Ontario
er of seed
the United
quality of
s will pay
Canadian

that the
to life a
to Cana-
the Cana-
free mar-
the city of
Dominion
reciprocity
is a soft
sers must
to blend
make the
o, no mat-
tating, we
p a large
for Cana-
the present
e quoting
on all the
has been
following
price at
six year
sive. Price
t. 60c... 90c
... 81c
... 50c
... 50c
... 81c
... 81c
... 81c

is the soft
sers must
to blend
make the
o, no mat-
tating, we
p a large
for Cana-
the present
e quoting
on all the
has been
following
price at
six year
sive. Price
t. 60c... 90c
... 81c
... 50c
... 50c
... 81c
... 81c
... 81c

is the soft
sers must
to blend
make the
o, no mat-
tating, we
p a large
for Cana-
the present
e quoting
on all the
has been
following
price at
six year
sive. Price
t. 60c... 90c
... 81c
... 50c
... 50c
... 81c
... 81c
... 81c

is the soft
sers must
to blend
make the
o, no mat-
tating, we
p a large
for Cana-
the present
e quoting
on all the
has been
following
price at
six year
sive. Price
t. 60c... 90c
... 81c
... 50c
... 50c
... 81c
... 81c
... 81c

is the soft
sers must
to blend
make the
o, no mat-
tating, we
p a large
for Cana-
the present
e quoting
on all the
has been
following
price at
six year
sive. Price
t. 60c... 90c
... 81c
... 50c
... 50c
... 81c
... 81c
... 81c

is the soft
sers must
to blend
make the
o, no mat-
tating, we
p a large
for Cana-
the present
e quoting
on all the
has been
following
price at
six year
sive. Price
t. 60c... 90c
... 81c
... 50c
... 50c
... 81c
... 81c
... 81c

is the soft
sers must
to blend
make the
o, no mat-
tating, we
p a large
for Cana-
the present
e quoting
on all the
has been
following
price at
six year
sive. Price
t. 60c... 90c
... 81c
... 50c
... 50c
... 81c
... 81c
... 81c

is the soft
sers must
to blend
make the
o, no mat-
tating, we
p a large
for Cana-
the present
e quoting
on all the
has been
following
price at
six year
sive. Price
t. 60c... 90c
... 81c
... 50c
... 50c
... 81c
... 81c
... 81c

is the soft
sers must
to blend
make the
o, no mat-
tating, we
p a large
for Cana-
the present
e quoting
on all the
has been
following
price at
six year
sive. Price
t. 60c... 90c
... 81c
... 50c
... 50c
... 81c
... 81c
... 81c

is the soft
sers must
to blend
make the
o, no mat-
tating, we
p a large
for Cana-
the present
e quoting
on all the
has been
following
price at
six year
sive. Price
t. 60c... 90c
... 81c
... 50c
... 50c
... 81c
... 81c
... 81c



New Sources of Food for The United States

The world may now cater to the needs of Uncle Sam. Just how much the world's competition will interfere with the value of the U.S. market to Canadian producers is discussed in this special market issue of Farm and Dairy. This diagram brings out Canada's greatest advantage—short haul.

As for beef cattle, I should make them a little higher in price, and also provide a steadier market; one that will not fluctuate very easily, since the United States has a very large consumption in beef.

But I cannot see how it will help us in the price of sheep or swine to any great extent, as I have noticed from time to time that they are not

a terrible lot higher in the United States markets than they are in Canada.

I think that the tariff will help our grain trade greatly. A great deal more wheat will be shipped from western Canada into the States now that the duty has been lowered. If we could meet our neighbors half way and remove our duties, it would be still better.

THE SHEEP AND LAMB TRADE WITH THE U. S.

A Comparison of Prices on the Toronto and Buffalo Markets. Where our Lambs are Faulty. A More Stable Market Predicted.

CHOICE lambs were selling at \$7 to \$7.40 a cwt, when an editor of Farm and Dairy visited the Toronto market on Monday, October 13th. The same day choice lambs brought \$7.15 to \$7.30 at Buffalo. Cost to common lambs were selling at \$6 to \$6.75 on the Canadian market and \$5 to \$6.50 on the United States side. The quotations on ewes were \$4 to \$5.25 at Toronto as compared with \$4.25 to \$5 at Buffalo. Culls sold in the former market at \$3 to \$4; on the latter, \$2 to \$3.75.

These price ranges would indicate that at the present time trade in lambs and sheep should be possible between the two countries. In fact, small shipments of Canadian sheep were received on the Buffalo market last week. Three or four years ago thousands of lambs went to the United States from Canadian points, and there has been a trade off and on ever since. Sometimes the United States send their lambs to us when our markets were exceptionally high and even in the last few months the situation at Toronto has been appreciably strengthened on several occasions by diverting part of the receipts to the Buffalo market.

MILITATES AGAINST OUR LAMBS

A factor that for some time may militate against an increasing trade in lambs, as the difference in the type desired on the two markets. Speaking of this matter to an editor of Farm and Dairy on the Buffalo market last week, a well-known cattle breeder remarked:

"We used to get hundreds of loads of lambs from your country. Then the tariff got too high and receipts fell off. In the meantime conditions have changed, and I doubt if there is now the same demand for Canadian lambs that there was a few years ago. We like a light, highly finished lamb, weighing about 80

lbs., on this market. The lambs that come from Canada are heavy animals, weighing 100 or more pounds. We notice, too, that a large percentage of Canadian lambs are bulky, which is a great drawback to them. We very seldom see any of your sheep, but when we do they are far too big to command top prices."

The previous day on Toronto market our editor had heard something the same idea expressed by a Canadian market authority. "What they want on the other side," said he, "is a light lamb, weighing 75 to 150 lbs. Ours are heavy, weighing 150 lbs. or over. There is a 'real' taste to the United States lamb, while the taste of Canadian lamb may be described as 'beefy.' A United States leg of mutton weighs about seven pounds, or a nice size for a family. The leg of a Canadian weighs twelve pounds, which is too much, and hence not so popular with the butcher."

This expert doubted if it would pay Canadian producers to attempt to cater to the demands of the United States market. He believed that there is more net profit for the Canadian feeder in producing the heavy lamb. "We've got the small grains to feed our lambs," said he. "In the United States, corn is their principal feed, and it is too coarse for sheep and lambs, hence they must market young."

The general opinion of dealers on both the Toronto and Buffalo markets with whom one of the editors of Farm and Dairy discussed the situation, was that the effect of free entry of Canadian lambs to United States markets would be to keep prices on a more stable basis on the Canadian side, while our market, being still protected, would not be influenced to any noticeable extent by slumps at American centres. This should tend to give Canadian farm-

(Continued on page 9)

Barn Work Cut In Half-Dairy Profits Boosted! Coupon Brings Proof!



IF you are interested in saving both the work and time of cleaning your barn—if you want to save money by saving all the valuable liquid manure—by keeping your barn much cleaner and your stock free from disease—if you want to know how hundreds of other dairymen are accomplishing these about Manure Carriers.

BT MANURE CARRIERS

have proved their value and superiority. They are easy to install—the track can be bent around curves without extra tools needed—are a hammer and wrench. The hangers button through hole in the I-beam track, can be suspended at any angle; only one style of hangers needed for any barn. The rounded surface of the track prevents accumulation of dirt or ice when loaded; also serves as a clean handle with which you can run the loaded bucket out of the barn—keeps your hands from touching

The tub holds half-a-ton of manure; made of 18-gauge galvanized iron and strong enough for stand up to the work for 50 years. Carefully galvanized to hold all the liquid manure. Carrier dumps either way, is self cleaning. You will be interested to know about the above and many other features of the BT Carriers. You will be interested in other BT Equipment. Free Books tell all. Mail coupon for them today.

Mail Coupon Right Now

Don't attempt stable cleaning this winter without the BT Manure Carrier Outfit to help you. It will abolish all the monotonous drudgery. You can have it put up in the spare time this fall, it will pay for stable cleaning while winter is over, in labor-saving alone, and every year after or your help. But don't lose time—winter will soon be here. Get our illustrated book No. 22 that tells about Manure Carriers, investigate all the facts and then decide. We'll send the book free if you'll fill in the coupon or send us your name and address on a postcard. Address

EXTRA!

If you are building or re-modelling a barn, write us for our advice on the layout. We've a plan department and are sure we can suggest improvements. We'll make a plan, blue-print free. Simply draw rough pencil sketch of layout, attach to coupon below and mail.

Beatty Bros. Limited

865 Hill Street
FERGUS, ONT.



Beatty Bros. Limited
865 Hill Street
Fergus, Ont.

Please send me, free, your Book No. 22 on Manure Carriers.

Send and Stomach Book Too?

How Many Dairy Cows Do You Own?

Name.....

Town.....

State.....