

APPENDIX No. 1

Q. How do you know that they lost money?—A. I know from figuring it up.

Q. Did Barber & Ellis say so?—A. No, but I know what they paid for the paper and what it cost to do the printing.

Q. You will not say, in view of the fact that they returned a cheque for \$87, that they lost money?—A. I think they did.

Q. In spite of that fact?—A. Yes.

Q. You spoke of the Rolland Paper Company, and you say they are larger manufacturers of envelopes than the Barber & Ellis people?—A. I did not say that they were larger manufacturers of envelopes. They are manufacturers of paper, and the Barber & Ellis Company must buy paper from them.

Q. But the fact that they manufacture paper would not make them envelope manufacturers?—A. They are large manufacturers of envelopes, I think.

Q. Would not the Barber & Ellis people be in the same position as the Rolland people when it came to turning out envelopes?—A. The Rolland people could manufacture envelopes much cheaper, because they could make a profit on the manufacturing of paper as well as on the envelopes; they could make a profit on both.

Q. Do you think as a business man that when they do business they would not propose to have a profit on both lines?—A. The Rolland people would be making a double profit on the delivery, and the other man would only have one profit.

Q. You say you figured out what these prices should be from the information you received from the Rolland people?—A. Not altogether from them. I know what the Rolland people sell their paper for, and I know what it costs to make the envelopes.

Q. How do you know?—A. By information that I have secured from very many people.

Q. Who did you secure it from?—A. From the Rolland people. I got it from them.

Q. And from what other people did you get information?—A. I got information from the Printing Bureau. I can find out at any time what they pay for paper. They are buying in small lots.

Q. Do the Rolland people make envelopes?—A. Yes.

Q. How do you know they make them?—A. Their representative told me that they made them. I have a bill here from them for envelopes.

Q. But the only people from whom you attempted to obtain information were the Rolland people; that is outside of the Printing Bureau?—A. Yes.

Q. Still you say you got information from many people?—(No answer.)

By Mr. Northrup:

Q. After this transaction did you purchase any more envelopes from anybody?—A. No, only in small lots, and we had to pay \$1.95.

Q. Have you ever, since that date, applied to the Barber & Ellis people to see if they were prepared to duplicate that order at the price?—A. No, we have not required any large lots since.

By Mr. Carvell:

Q. Were these goods up to the standard which you supposed you were purchasing?—A. Well, the printing is not sharp; the paper is all right, but the printing is not sharp.

By Mr. Fowler:

Q. You had objected before to taking this Barber & Ellis printing. Did I not understand you to say to Mr. Barker that the reason you did not give the order direct to the Barber & Ellis Company was that they printed them on the Harris press?—A. No, I made no statement like that.

Q. Then I misunderstood you. You say, now that it was afterwards?—A. That is what I said before.