

**Western Economic
Diversification**

Head Office
Suite 604, Cornerpoint Building
10179 - 105th Street
Edmonton, Alberta
T5J 3N1
Tel: (403) 495-4164

Western Economic Diversification is a federal government department headquartered in Edmonton, with regional offices in Vancouver, Saskatoon, and Winnipeg.

The department manages the Western Economic Diversification Fund which, among other things, will assist individual companies with trade and marketing activities. The fund will also assist industry-wide marketing campaigns. All sectors are eligible.

The department also offers a government-wide "pathfinding" service for business to ensure western Canadian companies receive full benefit from existing federal programs and assistance. The Western Economic Diversification Fund can be used to top up these programs where necessary.

Offices of the Western Economic Diversification can be reached at: Vancouver, British Columbia (604) 666-6256; Saskatoon, Saskatchewan (306) 975-4373; and Winnipeg, Manitoba (204) 983-4472.

(This information was provided by the Western Economic Diversification office.)

**Canadian Commercial
Corporation (CCC)**

Head Office
Metropolitan Centre, 11th Floor
50 O'Connor Street
Ottawa, Ontario
K1A 0S6
Tel: (613) 996-0034
Telex: 053-4359

A crown corporation reporting to the Minister for International Trade, the Canadian Commercial Corporation (CCC) acts as prime contractor when foreign governments and international agencies wish to purchase goods and services from Canadian sources on a government-to-government basis.

In responding to such requests, CCC identifies Canadian sources, obtains bid opportunities for suppliers, and certifies their capability to perform. In addition to participating in negotiations, the corporation follows through on contract management, inspection, acceptance, shipping, payment to suppliers and collection from customers. Its participation helps to reduce the complexity of export sales for Canadian firms and often encourages foreign customers to deal with smaller or less well-known suppliers, since buyers have the comfort of dealing on a government-to-government basis through CCC.

(This information was provided by the Canadian Commercial Corporation.)

Statistics Canada (StatsCan)

Information Section
International Trade Division
9th Floor
Section A2
Jean Talon Building
Tunney's Pasture,
Ottawa, Ontario
K1A 0T6
Tel: (613) 951-9647
Telex: 053-3585
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Statistics Canada (StatsCan) prepares and publishes a wealth of statistical information of interest to exporters. It will also prepare special tabulations of unpublished data to meet the specific needs of users. The StatsCan library has an extensive collection of foreign trade reports and other trade information published by sources abroad. Statistics Canada regional offices and local public libraries are also often useful sources of statistical reports and information.

(This information was provided by Statistics Canada.)